```
M2sncitf
1
     UNITED STATES DISTRICT COURT
     SOUTHERN DISTRICT OF NEW YORK
      -----x
2
3
     CIT BANK N.A.,
                    Plaintiff,
 4
5
                                           18 Civ. 1511 (VM)
                V.
6
     RAMON NERIS, et al.,
 7
                    Defendants.
                                             Trial
8
                                             New York, N.Y.
                                             February 28, 2022
9
                                             9:00 a.m.
10
     Before:
11
                          HON. VICTOR MARRERO,
12
                                             District Judge
13
14
                          APPEARANCES (Via Zoom)
15
     GROSS POLOWY
          Attorneys for Plaintiff
16
     BY: MARIE NICHOLSON
          STEVEN VARGAS
17
     GOMBERG LEGAL PC
18
          Attorneys for Defendants
     BY: STANISLAV GOMBERG
19
20
21
22
23
24
25
```

THE COURT: This is a proceeding in the matter of CIT Bank v. Neris. It is Docket No. 18 Civ. 1511, and it is the trial of this matter before this Court.

We are holding a bench trial on the underlying dispute, which involves a mortgage loan made by plaintiff CIT Bank to defendant Ramon Neris in 2007 and subsequently modified in 2016. The bank alleges that the loan has not been paid, it is in default, and that the bank sent notice to the plaintiff of that default and it has not resulted in payment.

The defendant Mr. Neris alleges that the notice of default that the bank sent was defective.

Ms. Nicholson, is the plaintiff ready to proceed?

MS. NICHOLSON: Yes, your Honor.

THE COURT: All right.

Mr. Gomberg, is the defendant ready to proceed?

MR. GOMBERG: Your Honor, we have actually an application prior to proceeding with the trial. Based on new case law that was decided in late December and progeny from the Second Department Appellate Division showing that the 90-day notice requires certain specific notices to be included within it and any additional notices included within that that are not in a separate envelope make the 90-day notice defective on its face by disallowing any attempt to having a *prima facie* case made by the plaintiff.

Accordingly, defendants are moving to dismiss.

Obviously if an oral application will not be entertained, we request a briefing schedule to your Honor's convenience in order to brief the matter for your Honor, but it is a condition precedent for a foreclosure matter. And the new case law and its progeny are quite clear as to the requirements for a 90-day notice, and it will lead to dismissal of this case. Thereby, an application before the trial starts seems to be appropriate.

THE COURT: Mr. Gomberg, a question.

You stress that this is new case law. So, presumably if the case law was not in effect at the time the bank made the loan or at the time that this matter was filed by the plaintiff in this Court, is there any indication that this new case law was retroactive to the time that this matter commenced?

MR. GOMBERG: Yes, your Honor. Because the case law is actually an interpretation of 1304 of the Real Properties Action Procedure Law that provides the condition precedent requirement of the 90-day notice, and this was a reading of the exact statute showing that the notice requirement that is included in RPAPL 1304(2) specifies notice. And as notice is specified, the statutory interpretation of it is that there must be a separate notice, if any other notices are to be provided. Included in a separate envelope.

In our case the 90-day notice obviously includes notices for bankruptcy and debt collection on the same page, let alone the same envelope, as the 90-day notice, thereby

making a prima facie case impossible in this case based on ineffective notice.

THE COURT: Mr. Gomberg, the case law you referred to is in the Second Department. Is there any indication that that interpretation applies as well or has been interpreted as well by any court in the First Department?

MR. GOMBERG: There has not been a case yet in the First Department or the Third Department or any other department, other than the Second Department having a number of cases noting this. But once again, as noted, it is not an additional construct. It is just an interpretation that for the first time an argument was actually heard by any appellate court, and thus the Second Department was the first to render the decision.

The decision seems to be clearly broad in scope as regarding to the rest of the state, and it deals with the statute that is the condition precedent.

THE COURT: Mr. Gomberg, any indication of how many loans potentially might be put in question by this ruling?

MR. GOMBERG: A lot. A lot, your Honor. A lot. A lot. I do not do foreclosure on plaintiffs' side, and again any sort of anecdotal evidence that I have of other plaintiffs' attorneys who have, you know, spoken to me about this, the difficulties in having many cases being dismissed because there is not adequate notice, the statutory interpretation by the

Second Department -- it's quite vast and broad in scope and likely affects many of the case that is plaintiffs' counsel -- undoubtedly affects many of the case that is plaintiffs' counsel has currently pending and awaiting pending on its docket.

THE COURT: Under those circumstances, Mr. Gomberg, what is the wisdom of this Court dismissing this action at this point when there is considerable uncertainty as to what the First Department might do or let alone the Court of Appeals?

Is this not an issue that should be decisively resolved by the state court before this court dismisses the complaint?

MR. GOMBERG: We would -- obviously, your Honor, we would disagree with that as seemingly the interpretation of, for the first time, on the notice requirement for the 90-day notice seems to be quite clear as discussed and interpreted by the Second Department. There is no Court of Appeals case currently pending based on that Second Department appeal decision to my knowledge.

THE COURT: Was that Second Department case or cases appealed to the Court of Appeals?

MR. GOMBERG: I believe not. I cannot say for certain. But from what I have seen on my research account, none of them have currently been appealed to the Court of Appeals, let alone accepted for certiorari.

THE COURT: Mr. Gomberg, let's assume for the moment that the Court were to dismiss this action and tomorrow the bank then sent a notice in accordance with the Second Department ruling in a separate envelope. What have we gained?

In other words, in that event, what would happen is that there would be a new order pursuant to the state law and the clock would start running again, and in 90 days presumably if the defendant has not cured the default we're right back here.

What is there is to be gained under those circumstances?

MR. GOMBERG: Your Honor, for my client to regain his, the ability to increase his income in a certain amount of time in order to be able to submit another application.

As to the Court, it's clear that, you know, in to maintain a *prima facie* case, plaintiff has their requirements, and if they can't maintain their requirements they can't go forward with the foreclosure judgment.

But as to the defendant, it does provide an opportunity. My client has maintained that he wants to keep the property. He wants to get back on --

THE COURT: Mr. Gomberg, as you know from the settlement discussions as of the last conference we had a few days ago, the defendant has had since 2016 opportunities to cure the default or to indicate in good faith that he is

prepared to honor the mortgage. What is there to indicate that if this matter were to be dismissed today and the bank were to refile tomorrow that anything will happen in the next 90 days?

MR. GOMBERG: I wouldn't say -- look, I don't have an indication that something would happen in the next 90 days. My indication is I am confident some sort of a deal can be worked out in the amount of time it would take for this matter to be filed again.

Again, I can only go by what my client tells me. My client doesn't want to keep the house, and he does want to make the payments on the house. Clearly his financials do not demonstrate ability to do so currently. But that doesn't discount the possibility may have to increase his income with some sort of substantial change in circumstances to allow him to submit an application or to be heard by the bank or even for --

THE COURT: Let me come back.

Procedurally, total dismissal and forcing the plaintiff to start from scratch may not be the most efficient way to proceed in this case. If I were to accept your theory that the Second Department ruling applies, the Court will dismiss the matter without prejudice so that the plaintiff would not have to start with a new complaint and start the entire process all over and serve the defendant. If it's without prejudice, as soon as they are in compliance with the

notice schedule, we will be right back here and that theoretically could happen in a few days, again theoretically.

MR. GOMBERG: If that were the case, then that would be the case, your Honor. Again, you know, plaintiff can't maintain its *prima facie* case as we've stated. Clearly defendant has his hopes and his anticipations for making a future deal that doesn't, you know, weigh on this court in a substantial manner. I understand that.

But one way or another, plaintiff's case can't proceed as they can't make their case here. Whatever the Court decides to do, obviously there are — there is a savings statute that allows for the plaintiff to have six months after dismissal of the case, which I imagine they will not dismiss their case on their own based on the defect because of that savings statute being in effect, only based on a dismissal.

But notwithstanding, whatever it does take for the plaintiff to get their foreclosure ship righted with the correct documents is what they will do, and defendant will hope that a substantial change will take place so that he can submit an application that the plaintiff can accept and review and hopefully get to a modification of the mortgage.

THE COURT: Thank you.

Let me turn the matter over to the plaintiff's attorney for comment.

Ms. Nicholson.

MS. NICHOLSON: Your Honor, the case law that counsel is referring to is the *Kessler* case, and I am very familiar with it. It was decided by the Second Department. There has been other case law that has come down that is of similar opinion within the Second Department.

It is our position that those decisions are going to be appealed. They have not yet been brought up by the Court of Appeals. However, that is the intention of plaintiffs' attorneys in those cases is to appeal those decisions on the grounds that the notices — and I use that term loosely — the FDCPA warning and the bankruptcy warning that are included in the 90-day notices that are referenced in Kessler, the FDCPA requires the debt collection language. And the bankruptcy law, which states that we cannot collect a debt if the debtor has filed a bankruptcy case. And we are not always noticed when a debtor files a bankruptcy case. And therefore that's why those provisions are within the notices. And it is our belief that the Court of Appeals will overturn the Kessler decision as well as the other decisions that have emanated therefrom.

I don't believe that the Second Department Appellate
Division case law is controlling in this case, and I would ask
that the trial be permitted to move forward.

And I would also point out that counsel did not bring a -- did not file a pretrial memo, did not raise this issue

earlier. The case law has been available since December.

I don't believe that counsel's client is here today.

He is supposed to be available for testimony. And if he is not here I would move that the answer be stricken, and I would move for a directed verdict, your Honor.

THE COURT: Right. Thank you.

Mr. Gomberg, Ms. Nicholson has pointed out that your client is not available. You may recall that this issue came up at the last pretrial conference, where the plaintiff indicated that it wanted to have Mr. Neris available for questioning at the trial.

What is your explanation for your client, who brought this action, not being here and available to testify in person?

MR. GOMBERG: I actually did speak to my client since going to visit the note at plaintiff's office, where I said I wasn't able to get in contact with my client. Since then I have been able to speak with him, and I can text him and get him on the Zoom call, if need be. But I would state that even a directed verdict is not possible where a prima facie case cannot be made, and I --

THE COURT: Mr. Gomberg, I'm sorry. You're skipping over a point. You said if need be. It is need, here. I indicated to you at the last conference that the plaintiff had the right to have Mr. Neris available for questioning at trial. Your client brought this action, and for him not to be

available for questioning at the official trial of the matter I think is very critical.

MR. GOMBERG: Well, my client didn't bring the case.

Obviously it's a foreclosure against my client. I just texted my client to get onto the Zoom link right now, and hopefully we will see him in a moment.

But the reason he is not on the Zoom link right now is because of the issue I brought up prior to the trial starting, the application. I figured that I might as well hear the decision of your Honor, especially if this issue is to be briefed, then my client wouldn't have had to come on now. Again, I just texted him, so hopefully we see his name pop up within the Zoom screen within a moment.

THE COURT: Thank you. Apologies for my reference to plaintiff having brought the action -- I'm sorry, Mr. Neris bringing the action. You're quite correct. Mr. Neris is the defendant and is presenting a defense under the statute.

All right. I am not going to dismiss this complaint at this point on this record. And I will allow the defendant, the bank to submit a letter not to exceed three pages responding to your motion, which I deem to be a motion to dismiss the complaint on the basis of the statutory interpretation of the Second Department.

Ms. Nicholson, how long would it take you to submit such a three-page letter?

25

1 MS. NICHOLSON: Within a week, your Honor. 2 THE COURT: All right. Thank you. 3 Mr. Gomberg, I will similarly give you an opportunity 4 to respond to that submission within a week of the filing. 5 the meantime I am ready to proceed with the trial. 6 Ms. Nicholson, do you want to proceed at this point? 7 MS. NICHOLSON: Yes, your Honor. THE COURT: I have received the plaintiff's exhibit 8 9 binders that were submitted to the Court in hard copy, both the 10 unredacted exhibits as well as the redacted exhibits, and I 11 have had an opportunity to review those documents. So I am 12 familiar also with the history of this litigation, which is now 13 going into its fourth year. 14 So let us not unnecessarily repeat anything that has 15 already been argued or said and go straight into the trial 16 testimony. 17 All right. Ms. Nicholson. MS. NICHOLSON: I would like to call Ramon Neris. 18 I do not believe that he has joined the trial. 19 20 THE COURT: Mr. Gomberg, I will give you an 21 opportunity to get Mr. Neris on the line. 22 MR. GOMBERG: I am texting him right now to join. 23 imagine, you know, beforehand, while he gets on the line, if 24 that is a possibility, like I said -- he just texted me back, I

understand. He should be on the line shortly. He's asking me

1 | to resend it.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

18

19

20

22

23

25

us?

MS. NICHOLSON: Your Honor, I have two other witnesses in the waiting room. I can start with Ms. Shulte since
Mr. Neris is not here. I am going to admit her into the meeting now.

THE COURT: All right. Proceed.

MS. NICHOLSON: Good morning, Ms. Shulte, can you hear

THE WITNESS: Yes, I can.

MS. NICHOLSON: At this time, Ms. Shulte, will give her testimony first, your Honor. I don't know if the swearing in --

THE COURT: All right. Ms. Shulte, would you identify yourself. And then Ms. Nicholson you may proceed with the direct examination.

THE WITNESS: My name is Stephanie Shulte.

17 | STEPHANIE SHULTE,

called as a witness by the Plaintiff,

testified as follows:

DIRECT EXAMINATION

21 BY MS. NICHOLSON:

Q. Good morning, Ms. Shulte.

Are you presently employed?

- 24 | A. Yes.
 - Q. By whom are you employed?

- 1 | A. CIT Bank.
- 2 | Q. And how long have you been employed by CIT Bank?
- 3 A. 13 years.
- 4 | Q. What is your current title with CIT Bank?
- 5 A. Associate.
- Q. As an associate, what are your daily duties and
- 7 responsibilities?
- 8 | A. My responsibilities include oversight of the subservicer.
- 9 | That includes policies and procedures as they pertain to -- of
- 10 | the subservicer -- sorry. Document review. I am a notary. I
- 11 manage the purchase order management and approval of invoices
- 12 for vendors.
- 13 | Q. How long have you been working with CIT?
- 14 A. 13 years.
- 15 | Q. Have you received training with CIT?
- 16 | A. Yes.
- 17 | Q. What did that training consist of?
- 18 A. I'm trained in all the different systems that -- for the
- 19 | loan servicing. We have three different systems that we use.
- 20 One of them is MIK, which is the mortgage information
- 21 knowledge. That covers all of the loan documents and
- 22 | information on the loan. WebXtender imaging system, where it
- 23 | hold all the images for the documents. And also our mortgage
- 24 servicing oversight share point site that also includes many of
- 25 | the documents.

- 1 Q. Can you retroactively change anything within CIT systems?
- 2 | A. No.
- 3 Q. And can you retroactively add anything to CIT systems?
- 4 | A. No.
- 5 | Q. And can you delete any records or notes within the system?
- 6 A. No.
- 7 Q. With any of the three systems that you mentioned?
- 8 A. No.
- 9 Q. Do you rely upon those systems to gather facts and
- 10 | knowledge about the loans, and did you do so in this case?
- 11 | A. Yes.
- 12 | Q. Okay. And I am going to share my screen now --
- 13 | A. Okay.
- 14 \parallel Q. -- so you that can see.
- Can you see what has been marked for identification
- 16 purposes as Plaintiff's 1?
- 17 | A. Yes.
- 18 Q. Okay. Can you identify this document?
- 19 A. Just by the title of it or you -- I don't see the actual
- 20 document.
- 21 | Q. You don't see it your screen?
- 22 A. No, I don't see the document. I see a list of documents,
- 23 | but not the actual document.
- 24 | Q. Okay. Let's try again. Can you see the document now?
- 25 A. No.

- 1 | Q. Can you see it now?
- 2 A. Yes.
- 3 | Q. Okay. Do you recognize this -- can you identify this
- 4 | document?
- 5 \parallel A. Yes, it's the note.
- Q. Okay. And is this document created in the ordinary course
- 7 | of CIT's business?
- 8 | A. Yes.
- 9 Q. Is it maintained in the ordinary course of CIT's business?
- 10 A. Yes.
- 11 MR. GOMBERG: Objection.
- MS. NICHOLSON: I would like to enter this into
- evidence as a certified original note.
- MR. GOMBERG: Objection. Am I not being heard?
- I objected to the admission of -- first of all, the
- 16 | note -- of the question. There's been no basis to establish
- 17 | that she -- that the witness has the -- has any knowledge of
- 18 | these records, personal knowledge of these records herself in
- 19 order to be able to be able to establish that this is the note
- 20 | in this case.
- MS. NICHOLSON: Your Honor, you're muted.
- MR. GOMBERG: I'm muted?
- MS. NICHOLSON: Your Honor --
- 24 THE COURT: Mr. Gomberg, this is a bench trial, and I
- 25 | think it would behoove the parties to move matters along

without undue procedural disputes. This document is what it is on its face. The witness has been identified as an official familiar with the recordkeeping of the bank, and I just don't see that there is any good-faith basis for objecting to this document.

MR. GOMBERG: So is the objection going to be overruled, your Honor?

THE COURT: The objection is overruled.

MS. NICHOLSON: I would move to admit the attorney-certified original note into evidence. This office attests that we are in possession of the original note in our vault. Opposing counsel Stanislav Gomberg did review that original note in our vault.

THE COURT: All right. Objection overruled.

The document is admitted.

(Plaintiff's Exhibit 1 received in evidence)

THE COURT: Mr. Gomberg's objections are noted.

Proceed.

MR. GOMBERG: Your Honor, can we see the last page, the last couple of pages. Can we see the full note at least.

MS. NICHOLSON: Yes.

MR. GOMBERG: This is not the same note that was filed with the complaint, your Honor. The last page of the actual mortgage note has a cross-out of the signature. It's the fourth to last page, I believe it is page 5. There. There is

a cross-out saying void, which is not -- did not accompany the complaint that was attached -- the note that was attached to the complaint.

MS. NICHOLSON: That is accurate, your Honor.

Through testimony we will establish that CIT did add additional allonges and adjusted the endorsement upon an attempt to sell the loan in January of 2020, which was after the action was commenced. So the note that was filed with the summons and complaint is how the note looked at that point in time. It has, since the commencement of this action, changed.

THE COURT: Thank you.

Proceed.

MS. NICHOLSON: Thank you.

BY MS. NICHOLSON:

- Q. Ms. Shulte, can you advise what this document is.
- A. This is the note to the mortgage.
- 17 | Q. How much was lent?
- 18 A. \$451,250.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

- 19 | Q. And what was the date of the note?
- 20 A. August 15, 2007.
- 21 Q. How can you identify that this is the note that relates to
- 22 | this foreclosure action, this loan?
- 23 A. The loan number at the top.
- 24 | Q. Is there any other identifying information?
- 25 A. The borrower name and the property address.

- 1 | Q. And what is the property address?
- 2 | A. 64 Clinton Place, Bronx, New York 10453.
- 3 | Q. And is there a signature on this document?
 - A. Yes, there is.
- 5 | Q. And whose signature is that?
- 6 A. Ramon Neris.
- 7 MR. GOMBERG: Objection, your Honor.
- 8 THE COURT: Overruled.
- 9 Q. Now, Ms. Shulte, when did CIT gain possession of the note?
- 10 Was it prior to commencement of this action?
- 11 | A. Yes.

- 12 | Q. And at that point in time, did the endorsements and
- 13 | allonges look how they look today?
- 14 A. No.
- 15 \parallel Q. Why is that?
- 16 A. Due to the loan sale earlier in 2019, 2020, there was a
- 17 change in the note in the allonge.
- 18 Q. Who made that change?
- 19 A. Treasury in CIT Bank.
- 20 MS. NICHOLSON: At this point in time I am going to
- 21 | reduce this document and bring up the next document.
- 22 BY MS. NICHOLSON:
- 23 | Q. Can you see this document on your screen?
- 24 | A. Yes.
- 25 Q. Okay. Can you identify this document?

1

2

3

4

5

6

7

8

9

10

Shulte - Direct

- A. Can you move to the second page. There we go. The mortgage of the loan.
 - MS. NICHOLSON: Okay. At this point in time I would like to move what has been marked as Plaintiff's Exhibit 2 into evidence as a certified copy of the mortgage. The certification from the county clerk is the first page.
 - MR. GOMBERG: Note my objection.
 - MS. NICHOLSON: You're muted, your Honor.
 - THE COURT: Objection overruled.
 - (Plaintiff's Exhibit 2 received in evidence)
- 11 THE COURT: Proceed.
- MS. NICHOLSON: Thank you.
- 13 BY MS. NICHOLSON:
- 14 | Q. Ms. Shulte, what is the date of this document?
- 15 A. August 15, 2007. Can you bring it up just a little bit
- 16 | larger.
- 17 $\mid Q$. I can try.
- 18 A. Perfect. Thank you.
- 19 Q. And is this the mortgage that is related to the note that
- 20 | you just -- that you just testified to?
- 21 | A. Yes, it is.
- 22 | Q. How do you know that?
- 23 | A. The address and the -- let me see. The address of the
- 24 property, the borrower name.
- 25 Q. And who is the borrower on this mortgage?

- 1 A. Ramon Neris.
- 2 | Q. What is the address?
- 3 A. 64 Clinton Place, Bronx, New York 10453.
- 4 | Q. And is there a signature on this document?
- 5 A. Yes. Yes, there is.
- 6 Q. What is the name on the signature line?
- 7 A. Ramon Neris.
- 8 MS. NICHOLSON: Thank you. I am now going to minimize 9 this document and bring up the next document.
- 10 BY MS. NICHOLSON:
- 11 Q. Can you see this document?
- 12 | A. Yes.
- 13 Q. Ms. Shulte, can you identify this document?
- 14 A. It is an assignment of mortgage.
- MS. NICHOLSON: Your Honor, at this point in time I
- 16 | would like to move this, Plaintiff's 3 for identification
- 17 | purposes, into evidence as a certified copy of the assignment
- 18 of mortgage. The certification from the county is the first
- 19 page.

- 20 MR. GOMBERG: Objection to foundation.
- 21 THE COURT: Objection overruled.
- 22 Proceed.
- 23 | (Plaintiff's Exhibit 3 received in evidence)
- 24 BY MS. NICHOLSON:
 - Q. Ms. Shulte, what the purpose of this document?

A. This document is assigning the ownership of the loan from one entity to another. This particular one -- sorry. It's very small. Can you make it a tiny bit bigger?

Q. Yes.

4

9

10

12

13

20

21

22

- A. This is assigning the mortgage from MERS as nominee to IndyMac Bank FSB to OneWest Bank.
- Q. What is the relationship between CIT and OneWest?

 MR. GOMBERG: Objection.
 - A. In 2015, OneWest bank changed its name due to merger to CIT Bank.
- 11 Q. Thank you.
 - MR. GOMBERG: Your Honor, I believe you're muted for the response --
- 14 THE COURT: Objection overruled.
- MR. GOMBERG: Thank you, your Honor.
- 16 THE COURT: Proceed.
- 17 BY MS. NICHOLSON:
- 18 Q. Ms. Shulte, can you identify this document?
- 19 A. This is a loan modification.
 - MS. NICHOLSON: Your Honor, I would like to move what has been marked for plaintiff's identification purposes as

 Exhibit 4 into evidence as a certified copy of the modification. The certification county register is page 1.
- MR. GOMBERG: Objection, your Honor. No foundation established, what mortgage, what modification, for what case

- 1 this is.
- THE COURT: Ms. Nicholson, would you have Ms. Shulte
- 3 | address the circumstances of this mortgage assignment.
- 4 MS. NICHOLSON: The modification, your Honor?
- 5 THE COURT: Yes, the modification.
- 6 MS. NICHOLSON: Certainly.
- 7 BY MS. NICHOLSON:
- 8 Q. Ms. Shulte, can you identify this document?
- 9 A. Yes, this is a modification of mortgage.
- 10 | Q. And was this document created in the ordinary course of
- 11 | CIT's business?
- 12 | A. Yes.
- 13 | Q. And is it in the ordinary course of CIT's business to
- 14 | maintain this document?
- 15 | A. Yes.
- 16 | O. Where is it maintained?
- 17 A. It is in our WebXtender imaging system.
- 18 Q. And is the modification created at or near the time the
- 19 | modification is entered into?
- 20 | A. Yes.
- 21 | Q. And is the modification created by someone with firsthand
- 22 | knowledge of the modification itself, the terms, and how
- 23 | they'll be entered into?
- 24 A. Yes.
- 25 | Q. And was this document created by somebody with a duty to

- act honestly and accurately within CIT's recordkeeping system?
- 2 | A. Yes.
- 3 | Q. And is this a true and accurate copy of the electronic
- 4 record that is maintained by CIT?
- 5 A. Yes, it is.
- Q. Thank you. At this point in time I would like to move this exhibit into evidence as Plaintiff's Exhibit 4.
- MR. GOMBERG: Same objection, your Honor. Not
 describing what the case -- what this modification -- what case
 this modification is for, among other things.
 - You're muted, your Honor.
- THE COURT: Ms. Nicholson, again, can you indicate how this modification came about.
- MS. NICHOLSON: Certainly.
- 15 BY MS. NICHOLSON:
- 16 Q. Ms. Shulte, how did this modification come into play?
- 17 A. The borrower, Ramon Neris, noted on the modification would 18 have applied for a modification in order to lower his mortgage
- 19 payment.

- 20 MR. GOMBERG: Objection.
- 21 A. This is the actual agreement --
- 22 MS. NICHOLSON: Your Honor, this is a certified copy
- 23 from the clerk's office. My client has identified it as a
- 24 | modification entered into by CIT and Ramon Neris. Once the
- 25 exhibit is entered into evidence, she can read off of it and

1 | identify it by the address, the loan number, etc.

MR. GOMBERG: Ms. Shulte -- the witness, Ms. Shulte, just stated she would have -- again, she doesn't have any knowledge as to what actually with happened about this document, again no personal knowledge, no foundation for her knowledge of the business records as well.

MS. NICHOLSON: It is a business record, your Honor. It is an exception --

MR. GOMBERG: Then lay a foundation.

MS. NICHOLSON: I just did. It was maintained in the ordinary course of business. It was created in the ordinary course of business. It is created by someone with firsthand knowledge of the modification. It's entered into by someone with a duty to report honestly and accurately within the recordkeeping system, and it is an exact copy of the electronic record as it is maintained by CIT in their imaging system, all of which Ms. Shulte testified, which establishes it as a business record.

THE COURT: Objection overruled.

(Plaintiff's Exhibit 4 received in evidence)

THE COURT: Proceed.

MS. NICHOLSON: Thank you.

BY MS. NICHOLSON:

Q. Ms. Shulte, can you take a look at the document.

Do you need me to make it bigger? Can you read it?

Shulte - Direct

- 1 A. Yes, please, make it a little bigger please. That's good.
- 2 | Q. What is the date of this modification agreement?
- 3 A. Can you move it over just slightly. Sorry. That's good.
- 4 | That's good. The date on the modification -- sorry. I'm
- 5 trying to find it.
- 6 0. Hold on.
- 7 A. There we go. December 7, 2016.
- 8 | Q. Who are the parties to the modification?
- 9 A. CIT Bank and Ramon Neris.
- 10 | Q. What is the address of the property?
- 11 A. 64 Clinton Place, Bronx, New York 10453.
- 12 | Q. How can you -- how do you know that this modification
- 13 | applies to the loan that is the subject of this foreclosure
- 14 | action?
- 15 A. The borrower name, the property address. There is a loan
- 16 | number at the top as well.
- 17 | O. Okay. And what is the interest rate on this modification?
- 18 A. 3 percent.
- 19 \parallel Q. Is that a fixed rate?
- 20 | A. Yes.
- 21 | Q. Okay. And at what point would payments according to this
- 22 | modification begin?
- 23 | A. Payment would begin January 1, 2017.
- 24 | Q. And are there signatures on this document?
- 25 A. Yes.

- 1 Q. What are the names on those signature blocks?
- A. Ramon Neris as the borrower; and for CIT Bank, Samuel
 Countess (phonetic).

MS. NICHOLSON: Thank you.

I'm sorry. Did someone say something?

I am going to pull up the next document.

Your Honor, this is a certified copy of the summons and complaint. The copy that is in the binder unredacted for the Court is with the raised seal certified from the county clerk's office. At this point in time I would like to move this into evidence as Plaintiff's Exhibit 5.

MR. GOMBERG: No objection.

MS. NICHOLSON: Sorry. Did you say no objection?

THE COURT: Without objection.

MS. NICHOLSON: Thank you.

(Plaintiff's Exhibit 5 received in evidence)

- Q. Ms. Shulte, are you familiar with this document?
- 18 | A. Yes.

4

5

6

7

8

9

10

11

12

13

14

15

16

17

- 19 | Q. What are you familiar with it to be?
 - A. It is the complaint from the borrower.
- 21 | Q. And I am going to scroll down. Do you recognize this
- 22 document that is attached to the complaint?
- 23 | A. Yes.
- 24 \parallel Q. What is it?
- 25 A. It's the note to the mortgage.

- Q. And is this the same note that you testified to as
- 2 | Plaintiff's Exhibit 1?
- 3 A. Yes.

4

7

9

- Q. Are there any differences?
- 5 MR. GOMBERG: Your Honor, can you please make a -- my objection.
 - MS. NICHOLSON: I'm sorry. I couldn't hear you.
- 8 MR. GOMBERG: Your Honor is muted.
 - THE COURT: I am not muted. What is your objection again?
- 11 MR. GOMBERG: The objection is that she has no basis
 12 to testify, as to compare this note with the prior note,
 13 because she has not -- the foundation for her being called as
 14 having business -- having personal knowledge as to these
- 15 records.
- 16 THE COURT: Overruled.
- 17 BY MS. NICHOLSON:
- 18 Q. What are the differences between this note and Plaintiff's
- 19 | Exhibit 1?
- 20 A. If you scroll to here, the endorsement on this one has not
- 21 been crossed out.
- 22 | Q. What about the allonges?
- 23 A. The allonges, the first allonge here I believe is the same.
- 24 | The second allonge here is endorsed from OneWest Bank to blank,
- 25 whereas the first one that we looked at was actually endorsed

- 1 to CIT bank I believe.
- 2 | Q. Okay. And was there another allonge on that first note?
- 3 A. The first note had an additional allonge that went from CIT
- 4 Bank to blank.
- 5 | Q. When CIT came into possession of the original note, did it
- 6 | look like this note that is attached to the complaint?
 - A. Yes.

7

- 8 | Q. And --
 - MR. GOMBERG: Your Honor, if I may -- your Honor.
- 10 MS. NICHOLSON: We couldn't hear you, Mr. Gomberg.
- 11 | THE COURT: Did you say something?
- MR. GOMBERG: I objected. If your Honor could make a
- 13 | ruling on that.
- 14 THE COURT: Objection overruled.
- MR. GOMBERG: Thank you, your Honor.
- 16 BY MS. NICHOLSON:
- Q. When this complaint was filed, in 2018, was CIT in physical
- 18 possession of the physical note?
- 19 A. Yes. CIT's treasury -- I'm sorry. Deutsche Bank is our
- 20 custodian, and the custodian would have had the note at the
- 21 | time of the complaint.
- 22 | Q. Okay. Did it resemble this note?
- 23 | A. Yes.
- 24 MS. NICHOLSON: This is Plaintiff's 6. It is a
- 25 certified copy of the summons and complaint -- not the

complaint. I apologize. The summons. I would like to admit it into evidence as Plaintiff's 6. It is just a copy of the summons.

MR. GOMBERG: No objection, your Honor.

THE COURT: Admitted without objection.

Proceed.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

(Plaintiff's Exhibit 6 received in evidence)

MS. NICHOLSON: The next document is a certified copy of the lis pendens from the commencement of the action in 2018. It is marked for identification purposes as Plaintiff's Exhibit 7. I would like to admit it into evidence as proof that notice has been filed. It is a certified copy from the clerk's office.

MR. GOMBERG: No objection, your Honor.

THE COURT: Admitted without objection.

(Plaintiff's Exhibit 7 received in evidence)

MS. NICHOLSON: What is marked for identification purposes as Plaintiff's Exhibit 8 is the certified copy of the lis pendens, that is, the current lis pendens that was filed in 2021. I would like to admit this into evidence as a certified copy from the county clerk's office for the purpose of showing that the lis pendens is current.

MR. GOMBERG: Also no objection, your Honor.

THE COURT: Admitted without objection.

(Plaintiff's Exhibit 8 received in evidence)

- 1 MS. NICHOLSON: Thank you.
- 2 BY MS. NICHOLSON:
- 3 Q. Ms. Shulte, can you identify this document?
- 4 A. Can you make it a little smaller. Sorry.
- 5 | Q. Sure.
- 6 A. Can I see the first page of it. Okay. Yes. That is the
- 7 | 90-day notice.
- 8 Q. Is this notice created in the ordinary course of CIT's
- 9 | business?
- 10 | A. Yes.
- 11 Q. And is this document maintained within CIT's recordkeeping
- 12 | system?
- 13 A. Yes.
- 14 | Q. Where is it maintained?
- 15 A. The WebXtender imaging.
- 16 | Q. Okay. And was this notice created at or near the time of
- 17 | the mailing?
- 18 | A. Yes.
- 19 Q. And is the information in this notice created by someone
- 20 | with firsthand knowledge of the event or transaction or the
- 21 | information it depicts?
- 22 A. Yes.
- 23 Q. And is this notice created by somebody within CIT's
- 24 | recordkeeping system with a duty to report honestly and
- 25 | accurately within that system?

A. Yes.

1

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

Q. Is this a true and accurate copy of the electronic record as it is maintained?

Let me just scroll down so you can see the full document before you answer that question.

- A. Yes, it is.
 - MS. NICHOLSON: Thank you.

At this point in time I would like to move what has been marked as Plaintiff's Exhibit 10 for identification purposes into evidence.

MR. GOMBERG: Your Honor, objection. Can we at least have the witness state what 90-day notice this is, what case.

MS. NICHOLSON: Your Honor, the witness has identified the document as a business record of CIT.

THE COURT: Overruled.

(Plaintiff's Exhibit 10 received in evidence)

THE COURT: Proceed.

MS. NICHOLSON: Thank you.

- BY MS. NICHOLSON:
 - Q. Ms. Shulte, can you identify for the Court how you know that this notice pertains to this loan?
- A. The borrower name and address is on this first address page.
- 24 | Q. Is there any other identifying information?
- 25 A. On this page it shows the loan number and then the borrower

1 | name and address as well, and property address.

- Q. And what is the borrower's name and address?
- 3 A. The borrower's name is Ramon Neris. The address is 64
- 4 Clinton Place, Bronx, New York 10453-1422.
- 5 | Q. What is the purpose of this notice?
- 6 A. This notice is mandated by the State of New York to be sent
- 7 to the borrower within 90 days of the commencement of
- 8 | foreclosure.

2

- 0. How was this notice mailed?
- 10 A. This particular document was mailed certifying --
- 11 MR. GOMBERG: Your Honor, objection.
- 12 | She's made no -- she has no personal knowledge of
- 13 | this, has not testified to any personal knowledge of the
- 14 mailing practices and procedures in order to be able to testify
- 15 to matters concerning mailing.
- MS. NICHOLSON: Your Honor, the document speaks for
- 17 | itself on its face. It says sent via certified mail.
- 18 THE COURT: Overruled.
- MS. NICHOLSON: Thank you.
- 20 BY MS. NICHOLSON:
- Q. Ms. Shulte, I am now going to show you another exhibit. I
- 22 apologize.
- 23 MS. NICHOLSON: This is a little bit out of order.
- 24 missed this document previously.
- 25 BY MS. NICHOLSON:

- 1 Q. Ms. Shulte, can you identify this document?
- 2 A. Yes. That is a screen shot of our WebXtender imaging
- 3 system.
- 4 | Q. And is this screen shot created in the ordinary course of
- 5 | CIT's business?
- 6 A. Yes.
- 7 Q. And is this screen shot maintained in CIT's ordinary
- 8 | business?
- 9 | A. Yes.
- 10 | O. Where is it maintained?
- 11 A. It is maintained in the WebXtender imaging system.
- 12 | Q. And are you able to pull up this image at any time when you
- are reviewing that system?
- 14 A. Yes.
- 15 | Q. And did you pull up this image in this case?
- 16 | A. I did.
- 17 | Q. Okay. And is this screen shot or the information contained
- 18 | within it created by someone with firsthand knowledge of the
- 19 | information as it is input into the system?
- 20 | A. Yes.
- 21 | Q. And is it created or input by somebody with a duty to
- 22 | report honestly and accurately within CIT's recordkeeping
- 23 || system?
- 24 A. Yes.
- 25 | Q. Is this a true and accurate copy of the electronic record

- 1 | as it is maintained by CIT?
 - A. Yes, it is.

2

8

9

- MS. NICHOLSON: At this point in time I would like to move what has been marked for identification purposes as
- 5 | Plaintiff's Exhibit 9 into evidence.
- 6 MR. GOMBERG: Note the objection by defendant, please.
- 7 MS. NICHOLSON: I'm sorry. I couldn't hear you.
 - MR. GOMBERG: Objection by defendant, please.
 - THE COURT: Overruled.
- 10 BY MS. NICHOLSON:
 - Q. Ms. Shulte, what does this screen show?
- 12 A. This is showing the images and the dates they were imaged
- 13 of the note in this case.
- 14 | Q. And how do you know it relates to this note in this case?
- 15 A. The borrower loan number is in the column that says the CPI
- 16 number, which is the second column over from the left.
- 17 Q. Who provided this screen shot?
- 18 | A. I did.
- 19 Q. Okay. What is the purpose of this screen shot?
- 20 | A. This is showing the different times that the note was
- 21 | imaged into our system and the dates, and on the right-hand
- 22 | side it will show the purposes.
- 23 \ Q. What is the first date that it was imaged in?
- 24 \parallel A. The first date is August 21, 2007.
- 25 Q. Okay. What about the next date?

- 1 \blacksquare A. The next date is May 7, 2013.
- 2 Q. And could the note have been imaged in if it wasn't in
- 3 possession of the custodian at the time --
- 4 | A. No.
- 5 | Q. -- that these images were made?
- 6 A. No.
- 7 | Q. Thank you. When you reviewed the image as it was entered
- 8 \parallel on May 7, 2013, did that note resemble the note that was
- 9 attached to the summons and complaint?
- 10 | A. Yes.
- MR. GOMBERG: Objection, your Honor. Did she say she
- 12 | just reviewed it on May 7, 2013, or in preparation for this
- 13 | case?
- 14 THE COURT: Ms. Nicholson, would you clarify.
- MS. NICHOLSON: Certainly.
- 16 BY MS. NICHOLSON:
- Q. Did you review what was imaged in, in preparation for this
- 18 case?
- 19 A. Yes.
- 20 | Q. And those images, can they be adjusted after the fact?
- 21 | A. No.
- 22 | Q. So what's dated as May 7, 2013, could that image be changed
- 23 | later?
- 24 | A. No.
- 25 | Q. So, as you reviewed the images as they were submitted in

- accordance with the dates, what did the date -- what did the 1 2 note look like on May 7, 2013?
- 3 The image -- the image that was -- that was entered into 4 the system on 2013 is the same as what is in the complaint.
- - When did that change? Ο.
- That changed the image on 12/9/2019 also matched the 6 7 complaint. The image on January 9, 2020, is the image of the document you have in your possession. So it changed somewhere 8 9 between -- that's when the treasury department changed the
- 11 Do you know why they changed those allonges?

allonges at the end of the note.

- 12 It is in their procedure to update the allonges as -- when 13 they get -- when they have them in their possession. 14 treasury had them in their possession due to the loan sale in
- 16 Did that sale go through? 0.
- 17 Α. No.

2019.

5

10

15

18 Q. Thank you.

noted.

- THE COURT: Mr. Gomberg, any further objection? 19
- 20 MR. GOMBERG: Well, your Honor, again --
- 21 THE COURT: You may proceed.
- 22 MR. GOMBERG: Go ahead. My objection has already been 23
- 24 Thank you, your Honor.
- 25 THE COURT: Objection overruled.

1 MS. NICHOLSON: Thank you.

I just want to be clear for the record. I did move this into evidence as Plaintiff's Exhibit 9. Okay.

THE COURT: Exhibit 9 admitted. The objection is recorded.

(Plaintiff's Exhibit 9 received in evidence)

MS. NICHOLSON: Thank you.

MR. GOMBERG: Your Honor, the objection is overruled?

I didn't hear the response.

THE COURT: The objection was overruled.

MR. GOMBERG: Thank you, your Honor.

MS. NICHOLSON: I am pulling up what is marked for

13 | identification purposes as Plaintiff's Exhibit 11.

14 BY MS. NICHOLSON:

- Q. Ms. Shulte, can you see this on your screen?
- A. Yes. Can you make it just a bit smaller.
- 17 | Q. I can.

2

3

4

5

6

7

8

9

10

11

12

15

- 18 A. Thank you. Perfect.
- 19 Q. Ms. Shulte, can you identify this document?
- 20 A. That is also a copy of the 90-day notice.
- 21 | Q. Okay. And is this notice created in the ordinary course of
- 22 | CIT's business?
- 23 | A. Yes.
- Q. Is this document maintained in the ordinary course of CIT's
- 25 | business?

- 1 | A. Yes.
- 2 | Q. Where is it maintained?
- 3 A. In WebXtender imaging.
- 4 | Q. And is this document created near or at the time that the
- 5 | 90-day notice was mailed?
- 6 A. Yes.

12

13

14

15

7 | Q. Is this document created --

8 THE COURT: Excuse me, Ms. Nicholson. Let me just
9 stop you there for a moment. We've already admitted this same
10 document. Is there any indication of any difference between

11 | this exhibit and the one that we have already admitted?

MS. NICHOLSON: Yes, your Honor. This is the 90-day notice that was mailed first-class mail.

THE COURT: All right. Proceed.

MS. NICHOLSON: Thank you.

- 16 BY MS. NICHOLSON:
- 17 | Q. I'm sorry. Where is this maintained?
- 18 A. WebXtender imaging.
- 19 Q. Okay. And is the information contained in this notice
- 20 created by someone with a duty to report honestly and
- 21 | accurately within the recordkeeping system?
- 22 A. Yes.
- 23 | Q. And is this document or notice created by someone with
- 24 | firsthand knowledge of the information it contains?
- 25 A. Yes.

- Q. And is this a true and accurate copy of the electronic
- 2 record as it is maintained by CIT?
 - A. Yes.

3

4

8

- Q. And is this the 90-notice as it pertains to this loan?
- 5 A. Yes, it is.
- MS. NICHOLSON: At this time I would like to move what has been marked as Plaintiff's Exhibit 11 into evidence.
 - THE COURT: Mr. Gomberg.
 - MR. GOMBERG: Objection, your Honor.
- 10 THE COURT: Overruled.
- MR. GOMBERG: No objection.
- 12 | THE COURT: Admitted without objection.
- 13 (Plaintiff's Exhibit 11 received in evidence)
- MS. NICHOLSON: Thank you.
- 15 BY MS. NICHOLSON:
- 16 Q. Ms. Shulte, how do you know that this loan, that this
- 17 | notice pertained to this loan?
- 18 A. The borrower name and the address.
- 19 Q. Okay. Is there any other identifying information?
- 20 A. On this page, there's the loan number and the property
- 21 | address.
- 22 | Q. And what is the property address?
- 23 | A. 64 Clinton Place, Bronx, New York 10453-1422.
- 24 | Q. Okay. And how was this notice mailed?
- 25 A. This one was first class.

- MR. GOMBERG: Objection, your Honor, to the question.

 She has not the witness has not provided any testimony as to having knowledge of the mail practices and procedures of the plaintiff in this case or the company that sent this notice.
- THE COURT: Ms. Nicholson, elaborate and clarify.
- 6 BY MS. NICHOLSON:
- 7 Q. Ms. Shulte, on the first page of this, does it state how
- 8 | it's mailed?
- 9 A. Yes.

1

2

3

4

- 10 \parallel Q. And what does it say on its face?
- 11 A. It's got the bar code and the number for mailing. Also
- 12 | first-class mailing on the top right of the address page.
- 13 Q. Thank you.
- 14 THE COURT: Objection overruled.
- 15 | Please proceed.
- MS. NICHOLSON: Thank you, your Honor.
- I move to have Exhibit 11 admitted into evidence. I believe I already did that. All right.
- THE COURT: Exhibit 11 has been admitted into evidence.
- 21 Proceed.
- 22 BY MS. NICHOLSON:
- Q. Ms. Shulte, can you identify this document, which has been
- 24 market for identification purposes as Exhibit 12?
- 25 A. Can you make it a little smaller.

- 1 | Q. Sure.
- 2 A. Can I see -- can I see the letter page.
- 3 Q. Certainly.
- 4 A. Thank you. That's the 30-day notice.
- 5 | Q. Okay. And is this notice created in the ordinary course of
- 6 | CIT's business?
- 7 A. Yes.
- 8 | Q. Is this document created -- or, sorry, maintained in the
- 9 ordinary course of CIT's business?
- 10 | A. Yes.
- 11 | Q. Where is it maintained?
- 12 A. WebXtender imaging.
- 13 | Q. You have access to WebXtender imaging?
- 14 A. Yes.
- 15 | Q. Did you review this notice within that system?
- 16 | A. I did.
- 17 | Q. And is this document created near or at the time of the
- 18 | mailing it depicts?
- 19 A. Yes.
- 20 | Q. And is this document created by someone with firsthand
- 21 | knowledge of the 30-day -- what's required to be in the 30-day
- 22 demand letter?
- 23 | A. Yes.
- 24 | Q. And is this document created by someone with a duty to
- 25 | report honestly and accurately within CIT's recordkeeping

- 1 | system?
- 2 | A. Yes.
- 3 Q. And is this a true and accurate copy of the electronic
- 4 record as it is maintained by CIT?
- 5 A. Yes, it is.
- MS. NICHOLSON: At this point in time I would like to
 move what has been marked as Plaintiff's Exhibit 12 into
- 8 evidence.
- 9 MR. GOMBERG: Objection, your Honor.
- 10 THE COURT: Overruled.
- 11 MS. NICHOLSON: Is the document admitted into
- 12 | evidence?
- 13 THE COURT: Yes. Admitted into evidence.
- 14 (Plaintiff's Exhibit 12 received in evidence)
- 15 BY MS. NICHOLSON:
- 16 Q. Now, Ms. Shulte, can you identify how you know that this
- 17 | 30-day demand letter relates to this loan that's the subject of
- 18 | this foreclosure?
- 19 | A. The borrower name and address is on this page.
- 20 | O. What is that?
- 21 A. The Ramon Neris, 64 Clinton Place, Bronx, New York
- 22 | 10453-1422.
- 23 Q. Is there any other identifying information?
- 24 A. On this first page the loan number is on.
- 25 | Q. Can you just read the last four digits of that loan number?

1 A. 2454.

2

3

4

5

6

7

8

9

10

MS. NICHOLSON: Your Honor, for the record, I am not going to have the witness read the entire loan number, as that would then become part of the transcript, and it cannot be made public.

- BY MS. NICHOLSON:
- Q. Now, Ms. Shulte, what is the purpose of this letter?
 - A. This letter is mandated by the mortgage document that it must be sent to the borrower allowing them at least 30 days to clear the default prior to commencing a foreclosure action.
- 11 Q. Can you look in the upper right-hand corner of this page.
- 12 How is this notice mailed? What does it say?
- 13 A. This one is certified mail.
- 14 | Q. How do you know?
- 15 A. By the certified note here on the first page, top right
- 16 corner.
- 17 | Q. Okay. Ms. Shulte, can you identify this document?
- 18 A. Can you make it a little bit smaller, and can I see the
- 19 | first page of the letter?
- 20 | O. Sure.
- 21 A. That is also a copy of the 30-day notice.
- 22 | Q. Okay. And is this notice created in the ordinary course of
- 23 | CIT's business?
- 24 A. Yes.

25

Q. And is this notice maintained in the ordinary course of

- 1 | CIT's business?
- 2 A. Yes.
- 3 | Q. Where is it maintained?
- 4 A. WebXtender imaging.
- 5 Q. Do you have access to WebXtender imaging?
- 6 A. Yes.
- 7 | Q. Did you review this document within that system?
- 8 | A. I did.
- 9 Q. Is this a true and accurate copy of the electronic record as it is maintained by CIT?
- 11 | A. Yes.
- 12 | Q. And is this notice created by someone with a duty to report
- 13 | honestly and accurately within CIT's recordkeeping system?
- 14 A. Yes.
- 15 | Q. And is the information contained within the notice created
- 16 | by someone with firsthand knowledge of the information therein?
- 17 | A. Yes.
- 18 MS. NICHOLSON: At this point in time I would like to
- 19 move what has been marked as Plaintiff's Exhibit 13 into
- 20 | evidence.
- 21 MR. GOMBERG: I will note my objection, your Honor.
- 22 THE COURT: Admitted.
- 23 | (Plaintiff's Exhibit 13 received in evidence)
- 24 THE COURT: Objection noted.
- MS. NICHOLSON: Thank you.

- 1 BY MS. NICHOLSON:
- 2 | Q. Ms. Shulte, what is the purpose of this letter?
- 3 | A. This is --
- 4 MR. GOMBERG: Not to interrupt. I just wanted to make
- 5 sure. I didn't hear. Maybe my own system isn't -- was the
- 6 | objection overruled, your Honor?
- 7 MS. NICHOLSON: I can't hear you.
- 8 THE COURT: The objection was overruled.
- 9 MR. GOMBERG: Thank you, your Honor.
- 10 BY MS. NICHOLSON:
- 11 Q. Ms. Shulte, what is the purpose of this letter?
- 12 A. This is required by the mortgage to be sent to the borrower
- 13 | allowing them 30 days notice to -- allowing them 30 days to
- 14 clear the default prior to foreclosure action.
- 15 | Q. How do you know this notice relates to this loan and this
- 16 | foreclosure action?
- 17 A. The borrower name and address on this page.
- 18 | Q. Which are?
- 19 A. Ramon Neris, 64 Clinton Place, Bronx, New York 10453-1422.
- 20 | Q. Is there any other identifying information?
- 21 A. The loan number here on this first page.
- 22 \parallel Q. What are the last four digits of the loan number?
- 23 A. 2454.
- 24 | Q. And looking at the first page, how is this mailed?
- 25 A. First-class mail.

- 1 | Q. Where are you reading that?
- 2 A. The top right corner. Also the bar code tells me.
- 3 | Q. Now I am going to direct you to look at Plaintiff's Exhibit
- 4 | 2, specifically paragraph 15. What does it state in paragraph
- 5 | 15 of the mortgage? Can you just read the first two sentences?
- 6 A. "All notices" --
- 7 Q. Can you start with the title, please.
- 8 | A. Sorry. "Notices Required Under the Security Instrument.
- 9 All notices given to me or lender in connection with this
- 10 security instrument will be in writing. Any notice to me in
- 11 connection with this security instrument is considered given to
- 12 | me when mailed first-class mail or when actually delivered to
- my notice address if sent by other means."
- 14 Q. Thank you.
- 15 Ms. Shulte, can you identify this document?
- 16 A. Yes.
- 17 | Q. What do you identify it as?
- 18 A. It is a transaction report of mailing sent to this
- 19 borrower.
- 20 Q. Okay. Can you describe to me the process by which CIT sent
- 21 | its notices.
- 22 | A. CIT has a vendor, Covius Walz, that they had a shared
- 23 portal that shared information. CIT would send all the
- 24 | information and the template to Covius Walz, who would generate
- 25 | the letter and mail on our behalf.

- Q. And this transaction report, is this created in the
- 2 ordinary course of CIT's business?
- 3 A. Yes.
- 4 | Q. And is this a document that is maintained within CIT's
- 5 | business recordkeeping system?
- 6 A. Yes, yes.
- 7 Q. And is this document created at or near the time mailings
- 8 are done?
- 9 A. Yes.
- 10 | Q. And is this document created by someone with firsthand
- 11 | knowledge of the mailings that it depicts?
- 12 A. Yes.
- 13 Q. And is this document created by someone with a duty to
- 14 | report honestly and accurately within the recordkeeping system?
- 15 | A. Yes.
- 16 | Q. And is this a true and accurate copy of the electronic
- 17 record as it is maintained by CIT?
- 18 | A. Yes.
- 19 Q. And is the information contained herein incorporated into
- 20 | CIT's business recordkeeping system?
- 21 | A. Yes.
- 22 | Q. Where is it incorporated?
- 23 A. This is in the mortgage servicing oversight share point
- 24 site.
- 25 | Q. And is this document relied upon by CIT in regards to

1 | identifying mailings when they were sent, etc.?

A. Yes.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

MS. NICHOLSON: Thank you.

At this point in time I would like to move this document into evidence as Plaintiff's Exhibit -- I believe it is 14.

MR. GOMBERG: The defendant objects, your Honor.

THE COURT: The objection is noted and overruled.

Proceed.

(Plaintiff's Exhibit 14 received in evidence)

MS. NICHOLSON: Is the document admitted into

evidence?

THE COURT: The document Exhibit 14 is admitted into evidence.

MS. NICHOLSON: Thank you.

BY MS. NICHOLSON:

- Q. Now, Ms. Shulte, can you explain to us what information this document contains.
- A. The column that says article number is the number associated with either the first-class or the certified mailing.

The reference number in the third column over is the borrower loan number.

The record indicator is the code associated with the letter that was sent to the borrower.

M2sncitf

1

2

3

4

5

6

7

8

9

10

11

20

Shulte - Direct

The next column UPS service type is the type of mail, certified, first class, etc.

And then the borrower name and address, the date the document was mailed, the status showing — this is how it moved along in the mailing system. It will say when it's mailed and how it's mailed.

And then the last column is the postage fees for the document.

- Q. Okay. And now moving back to what has been admitted into evidence as Plaintiff's Exhibit 10, what is the mailing number on this?
- 12 | A. The tracking number is 9307110011700929717731.
- 13 | Q. And is that mailing indicated on this document?
- 14 A. Yes. There. Line 11.
- Q. Okay. And does that article number match the article number as depicted in -- on the 90-day notice that has been
- 17 | admitted into evidence as Plaintiff's Exhibit 10?
- 18 | A. Yes.
- 19 Q. And what is this reference number here ending in 2454?
 - A. That's the borrower number, the loan number.
- 21 Q. Does that match CIT's records for this loan in this
- 22 | foreclosure action?
- 23 | A. Yes.
- 24 | O. What does XC719 indicate?
- 25 \parallel A. That is the letter type, which is the 90-day notice.

- 1 | Q. Is that found on the notice?
- 2 A. Yes. The bottom right corner of the address page.
- 3 | Q. And what does the next column indicate?
- 4 | A. The next column is that it was sent certified.
- 5 | Q. And where was it sent to?
- 6 A. To 64 Clinton Place, Bronx, New York 10453-1422.
- 7 | Q. And what was the date that it was mailed?
- 8 A. September 26, 2017.
- 9 \ Q. And what was the status?
- 10 A. It was confirmed event by the post office.
- 11 | Q. Would this entry have been made into this transaction
- 12 | report had the notice not been mailed?
- 13 | A. No.
- 14 | Q. Would an image of the notice itself be imaged into your
- 15 | system had it not been mailed?
- 16 | A. No.
- 17 | Q. Moving on to what has been admitted into evidence as
- 18 | Plaintiff's Exhibit 11. What is the transaction number on this
- 19 | mailing?
- 20 A. 2324133686.
- 21 | Q. Is that mailing on this transaction report?
- 22 A. Yes, row 12.
- 23 | O. And does that article number match the article number on
- 24 | what has been admitted into evidence as Plaintiff's Exhibit 11?
- 25 A. Yes, it does.

- 1 Q. What about the reference number? What is that?
- 2 A. That is the loan number; that's the same. That matches.
 - Q. How about the record indicator?
- 4 A. That is the document that was sent, which is the 90-day
- 5 notice that matches the lower right corner of the address page.
- 6 | 0. And --

- 7 MR. GOMBERG: I apologize.
- Can we just note, because I can't see, can we note
 what the last four digits of the mortgage loan number that's
- 10 referenced there for the second column is. I can't see it.
- 11 Unless your Honor --
- 12 BY MS. NICHOLSON:
- 13 Q. Ms. Shulte, can you read off the last four digits of the
- 14 reference number?
- 15 | A. 2454.
- 16 | Q. And is that CIT's loan number?
- 17 | A. Yes.
- 18 Q. What about the next column?
- 19 A. That is the type of service. It was mailed first class.
- 20 | Q. Where was it mailed to?
- 21 | A. 64 Clinton Place, Bronx, New York 10453-1422.
- 22 | Q. And what is the date of mailing?
- 23 A. September 26, 2017.
- Q. What about the next column? The status?
- 25 A. The post office confirms the event.

- 1 | Q. And how about the next column?
- 2 A. That's the postage amount.
- 3 | Q. Would this have been put into the transaction report had
- 4 | the notice not been mailed?
- 5 | A. No.
- 6 Q. And would a full image of the 90-day notice that you
- 7 | testified to as Plaintiff's Exhibit 11, would that be in CIT's
- 8 | system if the notice had not been mailed?
- 9 | A. No.
- 10 | Q. Now, referring to what was admitted into evidence as
- 11 | Plaintiff's 12, is this document also on the transaction
- 12 | report?
- 13 | A. Yes.
- 14 Q. And how do you know?
- 15 | A. I saw it on the transaction report when you were showing
- 16 | it.
- 17 \parallel Q. What does the -- what is the number -- let me see here.
- What is the article number?
- 19 A. The article number on that -- this one is
- 20 | 9307110011700929902120.
- 21 | Q. Do you see that on this transaction report?
- 22 | A. Yes, line 9.
- 23 | Q. Okay. And does that article number match what has been
- 24 | admitted into evidence as Plaintiff's Exhibit 12?
- 25 A. Yes.

- 1 | Q. And what about the reference number? What are the last
- 2 | four digits?
- 3 A. 2454.
- 4 | Q. Does that match the loan number as this loan is maintained
- 5 by CIT?
- 6 | A. Yes.
- 7 | Q. What about the authentication column?
- 8 A. That notes the type of letter mailed.
- 9 0. And is that on the notice itself?
- 10 A. Yes. The first page, the address page, lower right corner.
- 11 | Q. And how was that mailed?
- 12 A. Certified mail.
- 13 | O. And to -- what is the next column?
- 14 A. The borrower name and address.
- 15 Q. Which is?
- 16 A. Ramon Neris, 64 Clinton Place, Bronx, New York 10453-1422.
- 17 | Q. And what is the date that it was mailed according to the
- 18 | next column?
- 19 A. September 27, 2017.
- 20 \parallel Q. And what was the status according to the next column?
- 21 A. Postal service confirm event.
- 22 | Q. What about the next column?
- 23 A. The postage paid.
- 24 | Q. Okay. Would this entry be made into the transaction report
- 25 | if the notice had not been mailed?

- 1 A. No.
- 2 Q. And would the image as it exists as Plaintiff's Exhibit 12
- 3 | exist in CIT's imaging system had the notice not been mailed?
- 4 | A. No.
- 5 Q. Thank you. And now referring to what has been admitted
- 6 into evidence as Plaintiff's Exhibit 13, what is the article
- 7 | number?
- 8 A. 2324157822.
- 9 Q. And looking at the transaction report, can you identify
- 10 | this article number on this report?
- 11 | A. Yes, page 10.
- 12 | Q. Page?
- 13 A. Sorry, row 10.
- 14 | Q. Row 10. Okay. Does that article number match what's on
- 15 | the notice?
- 16 | A. Yes.
- 17 | O. And what about the reference number? Is that the same
- 18 reference number that is for this loan?
- 19 A. Yes, 2454.
- 20 Q. And that's CIT's loan number?
- 21 A. Yes.
- 22 | Q. And what about the record indicator?
- $23 \parallel A$. The type of letter sent.
- 24 | Q. And is that on the notice itself?
- 25 A. Yes.

- 1 | Q. And where can that be found?
- 2 A. Lower right corner of the address page.
- 3 | Q. And does this indicate how the notice was mailed?
- 4 A. Yes. First-class mail.
- 5 | Q. And to where?
- 6 A. To Ramon Neris at 62 Clinton Place, Bronx, New York
- 7 | 10453-1422.
- 8 | Q. And the date that it was mailed?
- 9 A. September 27, 2017.
- 10 | Q. And what does the next column indicate?
- 11 A. The postal service confirmed event.
- 12 Q. And what about the next column?
- 13 A. Postage paid.
- 14 | Q. Would this entry exist if the notice had not been mailed?
- 15 | A. No.
- 16 | Q. Would a copy of Plaintiff's Exhibit 13 the way that it --
- 17 | would that be fully imaged into CIT's system if it had not been
- 18 | mailed?
- 19 A. No.
- 20 | Q. And does all of the information on the notices match the
- 21 | information on this transaction report?
- 22 A. Yes.
- 23 | Q. Thank you. Ms. Shulte, can you identify this document?
- 24 A. Yes. This is proof of mailing statement for New York.
- 25 Q. Okay. Is this document created in the ordinary course of

- 1 | CIT's business?
- 2 | A. Yes.
- 3 | Q. And is this maintained in the ordinary course of CIT's
- 4 | business?
- 5 | A. Yes.
- 6 Q. Where is it maintained?
- 7 A. In WebXtender imaging.
- 8 | Q. And is this document created at or near the time that the
- 9 | 90-notices are mailed?
- 10 | A. Yes.
- 11 | Q. And is this document created by somebody with firsthand
- 12 | knowledge of the mailing information for the 90-day notice?
- 13 | A. Yes.
- 14 | Q. And is this document created by somebody with a duty to
- 15 report honestly and accurately within CIT's recordkeeping
- 16 | system?
- 17 | A. Yes.
- 18 | Q. Is this a true and accurate copy of the electronic record
- 19 | as it is maintained by CIT?
- 20 | A. Yes.
- 21 Q. Is it a true and accurate copy of the electronic record as
- 22 | it is maintained in relation to this loan?
- 23 | A. Yes.
- MS. NICHOLSON: At this point in time I would like to
- 25 move what has been marked as plaintiff's Exhibit 15 into

1 | evidence?

3

4

5

6

7

8

2 MR. GOMBERG: Objection, your Honor.

THE COURT: Objection overruled.

The document is admitted.

(Plaintiff's Exhibit 15 received in evidence)

MS. NICHOLSON: Thank you.

- Q. Ms. Shulte, what this document?
- A. This is the proof of filing statement, the 1306.
- 9 Q. And is in relation to the loan that is the subject of this
- 10 | foreclosure action?
- 11 | A. Yes.
- 12 | Q. How do you know?
- 13 A. It has the borrower address, the CIT loan number, and
- 14 | borrow's name.
- 15 | Q. And when was the filing completed according to this
- 16 | document?
- 17 A. The filing was September 27, 2017.
- 18 | Q. And to what property address?
- 19 A. 64 Clinton Place, Bronx, New York 10453.
- 20 | Q. Thank you. Ms. Shulte, can you identify this document?
- 21 A. Yes, that's the limited power of attorney.
- 22 | Q. And is this document created in the ordinary course of
- 23 | CIT's business?
- 24 | A. Yes.
- 25 | Q. Is this document maintained in the ordinary course of CIT's

- 1 | business?
- 2 | A. Yes.
- 3 | Q. Where is it maintained?
- 4 A. This is in the mortgage servicing oversight share point
- 5 site.
- 6 Q. And do you have access to that system?
- 7 A. Yes.
- 8 | Q. Were you able to review this document within that system?
- 9 | A. Yes.
- 10 Q. Is this document created at or near the time of the
- 11 | relationship between CIT and LoanCare?
- 12 A. Yes.
- 13 | Q. And is this document created by someone with firsthand
- 14 knowledge of the relationship between CIT and LoanCare?
- 15 | A. Yes.
- 16 | Q. And is this document created by somebody within CIT's
- 17 recordkeeping system who has a duty to report honestly and
- 18 accurately within that system?
- 19 A. Yes.
- 20 | Q. Is this a true and accurate copy of the electronic record
- 21 as it is maintained by CIT and that you reviewed within the
- 22 system?
- 23 | A. Yes.
- MS. NICHOLSON: At this point in time I would like to
- 25 move to have what has been marked as Plaintiff's Exhibit 16

1 | into evidence.

2

3

4

5

6

7

8

9

MR. GOMBERG: I have an objection your Honor.

Foundation.

THE COURT: Overruled. The document is admitted.

(Plaintiff's Exhibit 16 received in evidence)

MS. NICHOLSON: Thank you.

- Q. Ms. Shulte, what is the purpose of this document?
- A. Giving the subservicer, LoanCare, authority to service the loan -- mortgage loans on their behalf.
- 10 Q. Okay. What does that consist of, servicing a mortgage
- 11 | loan?
- 12 A. See -- LoanCare handles all the day-to-day servicing of the
- 13 | loans. That includes payment, payment amounts, the
- 14 | foreclosure, foreclosure actions, they prepare documents for
- 15 \parallel court, all the day-to-day servicing of the loans.
- 16 | O. When did LoanCare become servicer for this loan?
- 17 A. 2018. I don't know the month.
- 18 Q. Okay. In 2018, would LoanCare have been taken over day --
- 19 | monthly payments?
- 20 | A. Yes.
- 21 | Q. Would they have taken over distribution of escrow?
- 22 A. Yes.
- MS. NICHOLSON: Okay. Thank you. At this point in
- 24 | time I have no further questions for this witness, your Honor.
- THE COURT: Thank you.

1	Mr. Gomberg, do you have any questions for the
2	witness?
3	MR. GOMBERG: Yes, your Honor. Can I have a
4	two-minute bathroom break before starting the
5	cross-examination?
6	THE COURT: Yes. We will take a two-minute recess.
7	We are taking a recess. Thank you.
8	(Recess)
9	THE COURT: Mr. Gomberg has returned. Let's proceed.
10	Mr. Gomberg, any cross-examination of this witness?
11	MR. GOMBERG: Your Honor, I am going to try to share
12	my screen here if possible. In a moment. I just wanted to
13	make sure that this works.
14	Ms. Nicholson, is it possible to share your ability to
15	share the screen?
16	MS. NICHOLSON: I'll try.
17	Okay. Here we go. I think you can share now.
18	MR. GOMBERG: Is that working?
19	MS. NICHOLSON: I don't see anything on my screen.
20	THE WITNESS: Neither do I.
21	MS. NICHOLSON: Try now.
22	MR. GOMBERG: Okay. So I will do a new share. Maybe
23	desktop is the way to do it. How about now? It says I'm
24	sharing the screen. Can you see it now?
25	THE WITNESS: No.

- 1 MS. NICHOLSON: No, I can't either.
- THE COURT: Ms. Nicholson, you might need to stop
- 3 sharing your screen.

- MS. NICHOLSON: I've stopped screen sharing.
- 5 MR. GOMBERG: Is my screen visible now?
- 6 THE WITNESS: I can see.
- 7 MR. GOMBERG: It is a picture of the note?
- 8 THE WITNESS: Yes.
- 9 MR. GOMBERG: Now that I know that it works let me
- 10 stop and ask a few questions here before we go on.
- 11 CROSS EXAMINATION
- 12 BY MR. GOMBERG:
- 13 | Q. You stated that your position is an associate for CIT Bank,
- 14 | is that correct?
- 15 | A. Yes.
- 16 | Q. And what were your duties and responsibilities as an
- 17 | associate?
- 18 A. My duties include oversight of the subservicer, policies
- 19 | and procedures as they pertain to the subservicer. I do
- 20 document review. I am a notary. And I manage all the purchase
- 21 | orders and approve payments of invoices for all vendors.
- 22 | Q. Do you review subservicers' records?
- 23 | A. Yes.
- 24 | Q. How do you access their records?
- 25 A. Their records are in our -- integrated into our mortgage

- 1 | information knowledge, which is MIK.
- 2 | Q. And when did those become integrated into your system?
- 3 A. In 2018, when we subserviced the loans to LoanCare.
- 4 Q. When was this -- the documents that were provided, namely,
- 5 | the mail requirements, when were those mailed out?
- 6 | A. Those --
- 7 Q. Let me specify. Prior to or after the hiring of the
- 8 subservicer that you referred to, LoanCare?
- 9 A. Prior to.
- 10 | Q. And as to the records, prior to LoanCare being hired as a
- 11 | subservicer, what is your ability to access those records?
- 12 A. Those are in our WebXtender imaging system, and they are
- 13 | all available.
- 14 | Q. Is one of your duties and responsibilities to review
- 15 records that are maintained by CIT care as well as any
- 16 | subservicer, or is it just for subservicing?
- 17 A. For anything from CIT or the subservicer.
- 18 | Q. Did you have an opportunity to personally review any of the
- 19 documents in this case prior to appearing for testimony?
- 20 | A. Yes.
- 21 | Q. And what -- better yet, did you review in person the note
- 22 | in this case?
- 23 | A. Yes.
- 24 | Q. When did you review the -- the original note? Did you
- 25 | review the original note?

- 1 \parallel A. Yes, yes.
- 2 | Q. When you say original note, there are two notes that have
- 3 been shown in this case, one of them being that was purported
- 4 | to be the note prior to commencement of this action, one of
- 5 | them being the note in its current state.
- 6 | A. Yes.

- Q. Which of them did you see personally?
- 8 | A. Both.
- 9 Q. When did you see the note that is -- you know what, let's show the note first and we can ask the questions.
- 11 MR. GOMBERG: Is my screen being shared?
- 12 | A. Yes.
- MS. NICHOLSON: Yes.
- 14 | Q. I believe this is what has been admitted into evidence as
- 15 | Exhibit 5. It looks like the complaint. I am going to show
- 16 | you the note that is included with the complaint here. Can you
- 17 | note what the last four digits of the loan number on this
- 18 complaint -- on this note?
- 19 A. This is -- this loan number is 4183. It is a different --
- 20 | we have different loan numbers, MIK -- there is a MIK's number
- 21 and an SBO number. That's the SBO number.
- 22 \parallel Q. This note that we are looking at right here is -- is this a
- 23 copy of the note, or was this an actual true copy of what the
- 24 | note looked like at the time of the filing of this action?
- 25 A. This is a true copy of the note.

- 1 | Q. We are looking here at page 10 of 17 on Exhibit 5.
- 2 Is there an endorsement included on this page?
- 3 | A. Yes.
- 4 | Q. Can you describe this endorsement?
- 5 A. This endorsement is signed by Vincent Dombroski from
- 6 IndyMac Bank to blank.
- 7 Q. Now looking at page 11 of 17, do you note any notations on
- 8 what appears to be the allonge to the note?
- 9 A. Just that the loan number is circled. I am not sure what
- 10 | that writing is on the right.
- 11 | Q. The writing that you are referring to is something that
- 12 seemed to say 1MFBOC?
- 13 | A. Right.
- 14 || Q. What is that?
- 15 A. I don't know what that is.
- 16 Q. There is an endorsement included on this allonge?
- 17 | A. Yes.
- 18 Q. Can you describe the endorsement, please.
- 19 A. This is the FDIC as receiver for IndyMac Federal Bank FSB,
- 20 successor to IndyMac FSB, to OneWest Bank FSB.
- 21 | Q. Was this in blank or is it a specific endorsement?
- 22 A. It is a specific endorsement.
- 23 | Q. The specific endorsement is to who?
- 24 A. To OneWest Bank.
- 25 | Q. And, once again, what's the loan number by the way that's

- 1 | circled?
- 2 | A. It's ending in 4183.
- 3 | Q. Thank you. Whenever I ask for a loan number, if you could
- 4 do the last four digits, that would be great. I appreciate
- 5 | that.
- 6 | A. Okay.
- 7 | Q. There is a -- now we're looking at what's page 12 of 17
- 8 here. It looks like -- the document marked "Allonge to Note."
- 9 Do you see what I'm referring to?
- 10 | A. Yes.
- 11 Q. Are there any notations on this document?
- 12 | A. No.
- 13 | Q. And the last four digits of the loan number listed on this
- 14 | document is?
- 15 | A. 4183.
- 16 | Q. Now, what -- do you see any endorsements on this page?
- 17 | A. Yes.
- 18 Q. Can you describe the endorsement?
- 19 A. This endorsement is from OneWest Bank to blank.
- 20 Q. Who is the endorsement signed from as the endorsee?
- 21 A. Sandra Schneider.
- 22 | Q. Endorser. Sara -- Sandra Schneider you said?
- 23 A. Sandra Schneider, vice president.
- 24 | Q. Vice president of what?
- 25 A. Of OneWest Bank.

- 1 | Q. All right. Just going back to the page beforehand, on page
- 2 | 11. We are looking at the first allonge to note that we
- discussed. It also has the specific endorsement that you
- 4 described.
- 5 Who is this specific endorsement signed by?
- 6 A. Sandy Schneider.
- 7 | Q. Sandra Schneider?
- 8 A. Sandra Schneider, sorry. Yes.
- 9 Q. What is her -- in what capacity does she sign this
- 10 | endorsement?
- 11 A. Attorney-in-fact for FDIC.
- 12 | Q. Now, I am going to go to -- at the -- when you -- what you
- 13 stated that you reviewed original document --
- 14 | A. Yes.
- 15 | Q. -- original note.
- 16 With the allonges?
- 17 | A. Yes.
- 18 | Q. And when -- at the time that you reviewed this document,
- 19 | did these notations appear?
- 20 | A. Yes.
- 21 | Q. Including the 1FMBOC notation?
- 22 | A. I believe so. I would have to see them. I don't recall
- 23 | each of the notations on it.
- 24 | Q. Can you describe what you -- what you described -- what do
- 25 you mean?

- A. I don't -- I can't recall the I -- 1MF. I would have to

 see it again. But I believe these are all the same. It's the
- 3 same note that was in our imaging.
- 4 Q. Well, I am asking about your -- you stated that you
- 5 personally reviewed --
- 6 A. Yes.
- 7 | Q. -- along with the allonges.
- So, at the time that you personally reviewed this note that is annexed to the complaint that was submitted in this
- 10 case, were these notations as they appear and being shown to
- 11 you today apparent --
- 12 | A. Yes.
- 13 | 0. -- here?
- 14 A. Yes.
- 15 | Q. I show you what has been marked -- what's been admitted as
- 16 | Exhibit 1, I believe. It looks like Exhibit 1. Yeah. I am
- 17 | just waiting for this to go away so I can put it back on. Oh.
- Now, this is the -- can you describe this document,
- 19 | Exhibit 1, what we're -- we're looking at here?
- 20 A. This is the note to the mortgage.
- 21 | Q. And at what time is this note?
- 22 A. The date on this note is August 15, 2007.
- 23 \parallel Q. And you stated that you reviewed this note as well?
- 24 | A. Yes.
- 25 | Q. And when did you review this note?

- 1 | A. Within the last two weeks.
- 2 | Q. Do you see the attorney certification found on the top
- 3 || right?
- 4 A. Yes.
- 5 | Q. Was that there when you reviewed the note?
- 6 A. Yes.
- 7 \mathbb{Q} . Now, we are looking at page 5 of 8 of Exhibit 1. Is
- 8 | there -- do you see that there is a loan number listed at the
- 9 | bottom left? What are the last four digits of that loan
- 10 | number?
- 11 A. I don't see one on this page that you are showing me, or
- 12 maybe it's below -- sorry. Can you just go down on the screen.
- 13 | Q. Let me see if I can zoom in here. There we go. Can you
- 14 see it now?
- 15 | A. Yes, 4183.
- 16 Q. And this attorney certification that is stamped here, is
- 17 | that -- was that the note when you reviewed it?
- 18 A. Yes.
- 19 | Q. You see the endorsement here is crossed out?
- 20 A. Yes.
- 21 | Q. Do you know who crossed out this endorsement?
- 22 A. Yes, our treasury department.
- 23 | Q. Who is the endorsement here originally listed by?
- 24 A. Vincent Dombroski.
- 25 | Q. Vice president of who? Do you know?

- 1 A. Of IndyMac Bank.
- 2 | Q. And it was endorsed in blank, correct?
- 3 A. Yes, correct.
- 4 Q. Do you know why it was crossed out?
- 5 A. The treasury department would update the allonges as they,
- 6 as time went by.
- 7 Q. Do you know what an allonge -- first of all, this is not an
- 8 | allonge. Do you mean the endorsement?
- 9 A. The endorsement.
- 10 | Q. Do you know what an endorsement is for?
- 11 A. It's endorsing the loan to a different entity.
- 12 | Q. And an endorsement in blank specifically. Do you know what
- 13 | that is -- what its purpose is?
- 14 A. I don't have the exact definition.
- 15 \parallel Q. Is it fair to say that an endorsement in blank is endorsed
- 16 | to anybody who has possession of the note?
- 17 A. That -- I'm sorry. Can you repeat that?
- 18 | Q. Is it a fair statement to say that endorsement in blank
- 19 | allows anybody who is possessing the note to be the holder of
- 20 | the note?
- 21 | A. Yes.
- $22 \parallel Q$. And what is your knowledge of the treasury department that
- 23 you state did the voiding or the crossing out of this
- 24 endorsement blank? Do you have --
- 25 A. The treasury --

Shulte - Cross

71

M2sncitf

- Q. -- contact with them?
- 2 A. Yes. The treasury department handles our original loan
- 3 documents, the collateral file to the loan documents. And they
- 4 manage with our custodian.
- 5 | Q. You don't know why it would be crossed out other than the
- 6 | fact that the treasury department would have done it?
- 7 A. They update the allonges or they update the documents when
- 8 | they have them in their possession.
- 9 Q. My question is just very simply if you are aware of the
- 10 reasoning for crossing out of the endorsement in blank as we
- 11 see on page 5 of 18 of Exhibit --
- 12 | A. No, no.
- 13 | Q. This attorney's certification as well on the bottom right,
- 14 do you see that?
- 15 | A. Yes.
- 16 | Q. Is that in the original note which we had discussed in
- 17 || Exhibit 5 as well as this note that you said you inspected
- 18 about two weeks prior?
- 19 A. So, the original note, the note that's in the attorney's
- 20 possession or the original note in our imaging system? I'm
- 21 sorry.
- 22 | Q. Exhibit 5 was the complaint --
- 23 MS. NICHOLSON: Objection, your Honor. The note was
- 24 attorney certified by my office for purposes of this trial.
- 25 Everybody is aware of that. It was for purposes of admission

M2sncitf

Shulte - Cross

- into evidence because we could not have the original note since tit was a virtual trial.
 - MR. GOMBERG: So the original exhibit -- so Exhibit 5 does not have the attorney certification, is that correct?

 I'll even bring it up. Here we are.

MS. NICHOLSON: No.

- Q. All right. This is page 6 of 8 of Exhibit 1. Do you see any markings on this note -- allonge -- what's listed as allonge to note?
- A. No.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

- Q. Are you aware of how -- just as a reminder, on Exhibit 5 the note that you stated was the original note that you looked at inspected prior to -- well, actually, let's ask the question.
 - When did you -- going back to Exhibit 5, when did you review this note that's annexed here with the complaint as Exhibit 5?
- 18 A. Over the last few weeks.
- 19 Q. No, no. We are talking about Exhibit 5, not Exhibit 1.
- 20 This is the note with only two allonges, with the endorsement
- 21 | that is in blank not voided out.
- 22 | A. Is this part of the complaint?
- 23 | O. Correct. Exhibit 5.
- 24 A. So your question is?
 - Q. When did you review this personally, as you stated

previously, that you reviewed it personally? I didn't ask
you --

- A. Over the last two weeks.
- Q. I'm asking -- again, let me just be clear here. The note as it appears attached to the complaint, which is what we are looking at right here. We have the complaint, and then we have the note. And the allonges here as well. You previously
- 8 | stated that you reviewed these.
- 9 | A. Yes.

3

4

5

6

7

15

16

19

20

21

22

Q. The first note, before any voiding of the endorsement,
which we'll call it the second note. The second note you
stated you reviewed about two weeks prior to now. Now, this is
the first note -- the same note obviously, the one with the
notations, with the circling of the loan, with IMFBOC noted on

its first allonge, when did you review this note?

- A. Also within the last two weeks.
- Q. Is this not the same -- was this note in the same -- strike that.
 - Did you not say that you reviewed this note that's annexed to the complaint at a different date prior to two weeks from today?
 - A. No.
- Q. So, prior to two weeks from today, other than that one time
 when you reviewed the note, did you ever review any of the
 notes that have been submitted in this case?

- 1 A. No.
- 2 | Q. Is it now your testimony that when you reviewed the note,
- 3 | these marking, as I'm showing you now, on Exhibit 5, page 11 of
- 4 | 17, appeared on the note when you physically inspected the
- 5 | note?

- 6 A. I said I didn't recall.
- 7 | Q. Did you not say that the circling -- you certainly --
- 8 MS. NICHOLSON: Objection. Asked and answered.
 - The witness said she didn't recall.
- 10 THE COURT: Sustained.
- 11 BY MR. GOMBERG:
- 12 | Q. Now we are going back to Exhibit 1 here, which is, correct
- 13 | me if I'm wrong, the note that you reviewed two weeks prior to
- 14 | today's date, is that correct?
- 15 | A. Yes.
- 16 | Q. This note, again, just to clarify, did you ever review this
- 17 | note other than prior to two weeks from today's date?
- 18 A. No.
- 19 Q. So you never reviewed the note prior to the commencement of
- 20 | this action?
- 21 | A. No.
- 22 | Q. Now looking at page 7 of the eight-page document that's in
- 23 | Exhibit A -- you can still see my screen, correct?
- 24 | A. Yes.
- 25 | Q. Looking at page 7 of the allonge to the note as Exhibit 1,

- 1 do you see any endorsement on this document?
- 2 | A. Yes.
- 3 | Q. Can you describe the endorsement, please?
- 4 A. The endorsement is signed by Sandra Schneider, vice
- 5 president of OneWest Bank, paid to the order of CIT Bank.
- 6 Q. This is a specific endorsement to CIT specifically?
- 7 A. Correct.
- 8 Q. And the loan number ends in what last four digits, the top
- 9 | left here?
- 10 | A. 4183.
- 11 | Q. And the last page here, 8 of 8 of Exhibit 1, can you
- 12 describe what the document you are seeing here?
- 13 A. The allonge to the note signed by Pamela Ota, assistant
- 14 | vice president of CIT Bank, to blank.
- 15 | Q. All right. So again the endorsement here is endorsed in
- 16 | blank?
- 17 | A. Yes.
- 18 | Q. And who is currently in possession of the note?
- 19 A. This copy is by the attorney.
- 20 Q. Who currently owns the note?
- 21 A. Oh, CIT Bank.
- 22 | Q. Did CIT Bank since -- did CIT Bank assign this note since
- 23 | its specific endorsement as noted on page 7 of 8 of Exhibit 1?
- 24 A. Have they signed --
- 25 Q. Assigned.

- 1 \mathbb{A} . -- the note?
- 2 Q. Assigned.
- 3 A. Assigned the note. Has CIT assigned it? No.
- 4 | Q. And can you describe why an endorsement in blank would be
- 5 provided from CIT Bank as we're looking at page 8 of Exhibit 1?
- 6 A. Why it would be blank?
- 7 Q. Why would the endorsement be in blank from CIT Bank in
- 8 | blank, who is -- yeah.
- 9 A. Because the loan is owned by CIT Bank.
- 10 Q. And yet they endorsed it in blank, correct?
- 11 | A. Yes.
- 12 | Q. And are you stating that CIT Bank endorsed it in blank to
- 13 | itself?
- 14 A. I'm sorry. I don't understand. I don't know.
- 15 \parallel Q. We previously discussed an endorsement in blank is when an
- 16 endorsement to the note allows for whoever's -- a transfer of
- 17 | the note to whoever is possessing the note to have actual
- 18 possession of it to be the holder of the note. That's what you
- 19 described earlier.
- 20 So here I am asking you, as we see on page 7 of
- 21 | Exhibit 1, there has now been included, from the time of the
- 22 commencement of this action until now, there has now been a
- 23 | specific, a specific endorsement on page 7 here where it was
- 24 | not previously included.
- 25 A. Correct.

- Q. Before this was -- on Exhibit 5, it is an endorsement in
- 2 | blank, correct?
- 3 A. Correct.
- 4 | Q. And now Exhibit 1 here it is an endorsement -- a specific
- 5 endorsement to CIT Bank, correct?
- 6 A. Correct. To the merge of the -- of OneWest Bank to CIT
- 7 Bank.
- 8 | Q. OneWest Bank merged into CIT Bank?
- 9 | A. Yes.
- 10 Q. When did that happen?
- 11 | A. 2018 -- sorry, no. 2015.
- 12 | Q. When did the endorsement in blank that we saw here -- you
- 13 know, there's the specific endorsement, here's the endorsement
- 14 | in blank. Let me zoom out a little bit. You see --
- 15 A. The allonges aren't dated.
- 16 \parallel Q. Do you have any knowledge as to when this endorsement in
- 17 | blank from OneWest Bank was made?
- 18 A. Allonges aren't dated. It's part -- that particular
- 19 | allonge was part of the original note. So the time of the
- 20 original of the loan I would believe.
- 21 | Q. So you don't know when this endorsement in blank was
- 22 | created, correct?
- 23 A. For that document, that page is part of the original doc --
- 24 of the original note at origination.
- 25 | Q. So you're saying this document was created on October 1 of

- 1 2007?
- 2 | A. No. That is a payment date. The date of the note is
- 3 | August 15, 2007.
- 4 Q. So, August 15, 2007, is when the -- when this page 7 --
- 5 page 12 here of Exhibit 5, the endorsement in blank was
- 6 created?
- 7 A. Yes.
- 8 | Q. And when was the specific endorsement -- when was the
- 9 | specific endorsement created?
- 10 A. I'm sorry. Allonges aren't dated. So I don't have a date
- 11 on that.
- 12 Q. Right.
- 13 A. I know it's part of the document -- part of the image that
- 14 | is -- I would have to go back and see that date again, but I
- 15 don't know the exact date.
- 16 | Q. And the merger that occurred -- do you know who Sandy
- 17 | Schneider is by any chance?
- 18 | A. Yes.
- 19 Q. And this Sandy Schneider worked for CIT Bank?
- 20 A. Yes.
- 21 | Q. Do you know how long she's worked for CIT Bank?
- 22 | A. She no longer works for CIT Bank. She retired. I do not
- 23 know how many years she worked here. She was here before I
- 24 came.
- 25 | Q. When did you start working at CIT Bank?

- 1 | A. I can't tell you. I don't know.
- 2 | Q. You don't know when you started working for CIT Bank?
- 3 A. When I started? I thought you said when she started.
 - Q. No. She started before you started working, but when did you start working?

THE COURT: Mr. Gomberg, I don't see the bearing of this questioning on the issues that are here for trial. If there is no relevance, let's move on.

MR. GOMBERG: Fair enough.

If I may just get an answer to that question, I promise I will clear up the relevance at closing, but just to ask how -- when the witness began working for CIT Bank.

- A. I started with CIT Bank -- I started with OneWest Bank in September of 2009 and have been here through the merger of OneWest Bank to CIT Bank.
- Q. So did you only start working for CIT Bank in 2018 when the merger occurred?
- A. 2009. Well, I started with OneWest Bank in September of 2009, and I was here through the merger in 2015 from OneWest Bank to CIT Bank.
- 21 Q. Understood.

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

- 22 A. And still currently employed.
- Q. All right. I'm showing you what's been marked -- what's been admitted as Exhibit 11 here. It should just be the 90-day notice. What is the loan number as you described, the last

- 1 | four digits?
- 2 | A. 2454.
- 3 | Q. Right. And this 90-day notice -- does this notice
- 4 contain -- does this 90-day notice contain additional notices,
- 5 | including debt collector notices and bankruptcy notices?
- 6 A. Can you scroll down. Yes.
- 7 | Q. Are you aware of how this -- whether this notice was
- 8 provided in multiple envelopes, in one envelope, or something
- 9 | else?
- 10 | A. I don't know.
- 11 | Q. Who would have that knowledge?
- 12 | A. Our vendor, Covius Walz, would have mailed this document.
- 13 | Q. All right. So you don't have knowledge of their mailing
- 14 | practices?
- 15 A. I know that we -- I know how the letters were generated and
- 16 | that they mail the letters on our behalf.
- 17 | Q. You can answer my question. So you don't know the mailing
- 18 practices of your lender -- vendor? Of your vendor?
- 19 | A. I don't know the exact mailing practice for this
- 20 particular, if it was one envelope or not. I would -- yeah.
- 21 \parallel Q. I am going to look at Exhibit 13 here, which is the 30-day
- 22 demand letter admitted as Exhibit 13. What is the last four
- 23 | digits of the loan number here?
- 24 | A. 2454.

25

Q. Are you aware of whether -- let me -- are you aware of

3

4

5

6

7

8

10

11

13

14

15

16

Shulte - Redirect

- whether this notice was contained in one envelope or two or more than -- two or more envelopes?
 - A. I don't know.
 - Q. The same thing for Exhibit 12 here, which is the -- which is admitted Exhibit 12. Here is also the 30-day notice, 30-day demand. Are you aware of whether this was included, this document with loan number ending in 2454 was included -- all pages were included in one envelope or in multiple envelopes?
- 9 A. Again, I don't know.
 - MR. GOMBERG: Your Honor, one second just to review my notes.
- 12 BY MR. GOMBERG:
 - Q. Going back to the original note, let's say either of the notes. When you reviewed the notes, were there -- were there any -- strike that.
 - MR. GOMBERG: No further questions, your Honor.
- 17 THE COURT: Thank you.
- 18 Ms. Nicholson, do you have any further questions?
- 19 MS. NICHOLSON: Yes, your Honor.
- 20 | REDIRECT EXAMINATION
- 21 BY MS. NICHOLSON:
- Q. Ms. Shulte, when looking at Plaintiff's Exhibit 1 -- actually, we have to --
- MR. GOMBERG: Do you want to switch?
- MS. NICHOLSON: Yes.

M2sncitf Shulte - Redirect

- 1 MR. GOMBERG: Do I pause?
- 2 MS. NICHOLSON: I think I have control.
- 3 Can you see my screen?
- 4 MR. GOMBERG: Yes.
- 5 THE WITNESS: Yes. I see the list of exhibits, but I
- 6 don't see a document yet.
- 7 MS. NICHOLSON: Okay.
- 8 Q. Do you see this document?
- 9 A. Yes.
- 10 | Q. Ms. Shulte, when this loan originated, who was it with?
- 11 A. This was with IndyMac FSB.
- 12 Q. And did IndyMac become OneWest?
- 13 A. Yes.
- 14 | Q. And did OneWest become CIT?
- 15 | A. Yes.
- 16 | Q. Okay.
- 17 A. Well, can I -- can I verify -- I mean clarify? So in 2008,
- 18 | the FDI -- IndyMac was seized, and the FDIC transferred certain
- 19 loans from IndyMac Bank to IndyMac Federal Bank. And then in
- 20 | 2009, Indy -- FDIC transferred certain loans to the new entity,
- 21 OneWest Bank. IndyMac did not really -- OneWest did not really
- 22 | become IndyMac. They purchased certain assets of --
- 23 | Q. They acquired --
- 24 A. No, they didn't acquire it. They purchased certain assets
- of the failed IndyMac Bank, which was IndyMac Federal Bank.

Shulte - Redirect

- 1 | Q. Okay. Is this one of those loans?
- 2 | A. Yes.
- 3 Q. Okay. And then OneWest merged with CIT, becoming CIT?
- 4 A. Correct.
- 5 Q. When did that happen?
- 6 A. 2015.
- 7 | Q. And would each entity have its own loan numbers?
- 8 A. They -- no. They all kept the same -- well, the IndyMac
- 9 Bank was the SBO number, which is here at the top of the loan
- 10 | number --
- 11 | Q. Right?
- 12 \parallel A. -- the top of the mortgage, 4183.
- 13 | Q. Okay.
- 14 A. And then this CIT and OneWest number is what we saw on some
- 15 of the other documents.
- 16 | Q. Such as? What about the notice, the 90-day notice, what is
- 17 | that loan number?
- 18 A. Yes. That is the OneWest Bank CIT number. OneWest Bank
- 19 | and CIT numbers would be the same, which is ending in 2454.
- 20 | Q. Okay. So those would be different than the IndyMac number
- 21 | which is on the original note?
- 22 A. Correct.
- 23 Q. Okay. And when you are looking at what has been admitted
- 24 | as Plaintiff's Exhibit 9, the imaging screen here, when you
- 25 pull up the image of the original note in 2013 and 2007 that

Shulte - Redirect

- were imaged in, did those contain the extra allonges and the filled-in endorsement?
- 3 A. The documents that I reviewed that are dated August 21,
- 4 | 2007, and May 7, 2013, and September -- December 9, 2019. They
- 5 | all are the original without the crossed-out endorsement.
- 6 Q. Okay. So the first time you saw the crossed-out
- 7 | endorsement, the CIT put in the blank and then the additional
- 8 | allonge, what was that -- it was imaged by the custodian on
- 9 | what date?
- 10 A. January 9, 2020.
- 11 Q. Do you know why that happened?
- 12 A. I was -- I was told by treasury that they update the
- 13 | allonges when they have them in their possession, and they had
- 14 | it in their possession for the possible loan sale.
- 15 \parallel Q. So there was --
- 16 | A. The --
- 17 | Q. There was -- the loan was going to be sold. Did that sale
- 18 | fall through?
- 19 A. Yes.
- 20 Q. So has CIT been in possession of the original note since
- 21 commencement of the within foreclosure action?
- 22 A. Yes.
- 23 | Q. At any time has the note been transferred to any other
- 24 | entity while CIT has been in possession?
- 25 A. No.

Shulte - Redirect

- Q. Other than transferring out to your attorney's office for the purposes of this trial, has the note been in any other entity's possession?
- 4 A. I don't -- I don't know -- possible -- I don't know.
- 5 Possibly LoanCare.
- Q. Was it ever transferred to any other entity since it's been in CIT's possession?
 - A. No, I'm sorry. It was not transferred to any other entity.
 - Q. Has it always -- has CIT maintained possession, other than for the purposes of trial, sending it to your attorney, has CIT maintained possession?
- 12 | A. Yes.

8

9

10

- MS. NICHOLSON: Thank you. That's all.
- 14 THE COURT: All right. Thank you.
- Mr. Gomberg, if you don't have any further questions
 let's proceed with the next witness.
- 17 Ms. Nicholson.
- MS. NICHOLSON: Yes. Ms. Shulte, you can leave the meeting.
- 20 | THE WITNESS: Okay. Thank you.
- MS. NICHOLSON: Thank you.
- MR. GOMBERG: My client has been waiting, by the way, to enter the meeting.
- MS. NICHOLSON: Okay.
- 25 THE COURT: Ms. Nicholson, who is your next witness.

1 MS. NICHOLSON: The next witness is Ramon Neris, and I'm going to try to bring him into the meeting. 2 3 THE COURT: Ms. Nicholson, just for the purpose of 4 What is your estimate of your questioning of timing. Mr. Neris? 5 6 MS. NICHOLSON: No more than 15 minutes, your Honor. 7 THE COURT: All right. MS. NICHOLSON: Plaintiff calls Ramon Neris. 8 9 Good morning, Mr. Neris. 10 Can you hear me? 11 THE COURT: Mr. Neris, are you able to hear the 12 proceeding? 13 THE WITNESS: Yes, I am now. 14 MS. NICHOLSON: Okay. 15 THE COURT: Before we proceed, there was a procedural matter that we forgot to address. When Ms. Shulte testified, 16 17 we did not put her under oath. We will deal with that in a 18 moment, but let us ask Mr. Neris who take the oath. 19 RAMON NERIS, 20 called as a witness by the Plaintiff, 21 having been duly affirmed, testified as follows: 22 DIRECT EXAMINATION 23 BY MS. NICHOLSON: 24 MS. NICHOLSON: Your Honor, should I contact 25 Ms. Shulte right now to sign back in?

- 1 THE COURT: Yes, if you may.
- 2 MS. NICHOLSON: Okay. I will just do that really
- 3 | quick before I -- I just sent her an e-mail. Hopefully she
- 4 | will sign back in.
- 5 BY MS. NICHOLSON:
- 6 Q. Good morning, Mr. Neris. How are you?
- 7 A. Good morning, ma'am. I'm fine. Thank you for asking.
- 8 Q. Can you state your address please.
- 9 A. 64 Clinton Place, Bronx, New York 10453.
- 10 | Q. And when you purchased this property, did you take out a
- 11 | mortgage, Mr. Neris?
- 12 | A. Yes.
- 13 | Q. Okay. If I show you -- I am going to share my screen now.
- 14 Bear with me one moment. Mr. Neris, can you see the document
- 15 | that is on my screen?
- 16 A. I can see it, yes.
- 17 | Q. Is this the mortgage that you took out?
- 18 A. Let me take a look.
- 19 | Q. Of \$451,250 around August of 2007?
- 20 A. I think that's -- I think that's what it is, but --
- 21 | Q. I'm sorry. I couldn't hear you.
- 22 A. Hold on one second. Hold on. I am not sure. I don't
- 23 remember well.
- 24 | Q. Is this your signature, Mr. Neris?
- 25 A. Yes.

Neris - Direct

- Q. And do you recall taking out a loan on the property when you purchased it?
- 3 | A. Yes.
- Q. And did there come a point in time when you could no longer make your monthly payments on that loan?
- 6 A. I'm sorry. Can you --
- Q. Did there come a point in time when you were no longer able to make your monthly payments on that loan?
- 9 A. Correct, yes.
- 10 Q. Okay. And do you remember entering into a modification on
- 11 | the loan?
- 12 A. I don't remember well, no.
- 13 Q. Do you remember at any point in time signing what is up on
- 14 | the screen now? Can you see the document that's up there. It
- 15 says Home Affordable Modification Agreement on top.
- 16 A. No, I don't remember signing that.
- 17 | Q. Do you see it on the screen, sir?
- 18 | A. Yes, I do.
- 19 Q. Do you remember at any point entering into an agreement to
- 20 make monthly payments for a reduced amount in or around 2017?
- 21 A. No, I do not remember.
- 22 | Q. You don't remember. The last page. Is this your
- 23 | signature, dated December 7, 2016?
- 24 | A. Yes, it is.
- 25 | Q. And do you recall when you -- do you recall a point in time

- 1 | when you could no longer make payments on this modification?
- 2 A. No, I do not remember exactly.
- 3 | Q. Have you been making mortgage payments?
- 4 A. No, I haven't.
- 5 | Q. Do you know around when you stopped making those mortgage
- 6 payments?
- 7 A. No, I do not remember.
- 8 Q. But there was a point in time when you did stop making
- 9 those mortgage payments? Was that a couple of years? Two
- 10 | years? Three years? Four years?
- 11 A. Three -- to say a number I really don't have a clear memory
- 12 of it, but -- no, I cannot say it was like --
- 13 | Q. If I said that it was June of 2017, does that sound about
- 14 | right?
- 15 | A. 2017 you said?
- 16 | 0. June of 2017.
- 17 | A. No.
- 18 | Q. The trouble you had making the payments was around there?
- 19 Does that sound about right?
- 20 A. No, I do not remember exactly, no.
- 21 | Q. But it has been more than one year?
- 22 A. Yes.
- 23 | Q. Was it prior to the pandemic?
- 24 | A. Yes.
- 25 | Q. Okay. So it's been a couple of years since you have made a

- 1 | payment?
- 2 A. I do not remember exactly.
- 3 | Q. Okay. And now, I'm sorry, can you state your residence
- 4 again. Your place of residence.
- 5 MR. GOMBERG: Objection. Asked --
- 6 THE COURT: Sustained. Asked and answered.
- 7 MS. NICHOLSON: Okay.
- 8 BY MS. NICHOLSON:
- 9 Q. 64 Clinton Place, Bronx, New York, is that a residential
- 10 property?
- 11 | A. Yes.
- 12 | Q. Do you run a business out of that property?
- 13 A. I run a ministry out of here.
- 14 | Q. And what is that ministry called?
- MR. GOMBERG: Objection.
- 16 | THE COURT: Mr. Gomberg?
- 17 MR. GOMBERG: Yes. I made an objection as to the
- 18 | relevance. This doesn't have to do with the payment of his
- 19 mortgage and default date.
- 20 MS. NICHOLSON: It has to do with primary residence,
- 21 | your Honor.
- 22 | THE COURT: It has to do with primary residence. I
- 23 | agree. It also has to do with potential employment and sources
- 24 of income.
- 25 Overruled.

- 1 BY MS. NICHOLSON:
- 2 Q. Mr. Neris, you can answer the question.
- 3 A. Sorry. What was the question again?
- 4 | Q. Do you run a business out of 64 Clinton Place, Bronx, New
- 5 York?
- 6 A. A ministry, as I said.
- 7 | Q. What is the name of this ministry?
- 8 A. Saved by the Holy Lamb Ministry.
- 9 Q. And Saved by the Holy Lamb, how is that run out of the
- 10 property? Is it -- how is it located? Is there -- is it a
- 11 | church?
- 12 A. It is like a church. Yes, it's a church.
- 13 | Q. It is a church?
- 14 A. It's a small congregation.
- 15 | Q. Does that church meet at this location, 64 Clinton Place,
- 16 | Bronx, New York?
- 17 | A. Yes.
- 18 Q. Are there business offices there?
- 19 A. There's no business office.
- 20 | Q. That business is run out of the -- is this a one-family
- 21 || unit?
- 22 A. Yes.
- 23 | Q. It is a one-family unit in a residential area?
- 24 | A. Yes.
- 25 | Q. And Saved by the Holy Lamb is located in this unit?

M2sncitf Neris - Cross

- 1 | A. Yes.
- 2 | Q. And you also reside in this unit?
- 3 A. Yes.
- 4 MS. NICHOLSON: Thank you.
- 5 No further questions.
- 6 THE COURT: Mr. Gomberg?
- 7 CROSS EXAMINATION
- 8 BY MR. GOMBERG:
- 9 Q. Mr. Neris, do you have any other residences that you live
- 10 | at other than 64 Clinton Place?
- 11 | A. No.
- 12 Q. Is that your primary residence?
- 13 | A. Yes.
- 14 Q. And when you described the ministry being ran out of there,
- 15 | do you have a business office for the -- this ministry that you
- 16 refer to?
- 17 | A. It is not an office. It's just the people may come and
- 18 worship and pray.
- 19 Q. Did you -- have you incorporated this company, this -- the
- 20 ministry in any sort of official manner?
- 21 A. I registered it, yes.
- 22 | Q. It's registered. I see. And do you have anybody else that
- 23 | lives at this, at your primary res -- at your residence?
- 24 A. Yes, I do.
- 25 | Q. Yes. Okay. How many people live at your residence?

M2sncitf Neris - Cross

A. There's two more people.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- Q. Got you. Are they related to you?
 - A. They are people that I help and that I met. They needed some help and I gave them help.

MR. GOMBERG: Understood.

I have no more questions, your Honor.

THE COURT: All right. Thank you. You may step down. You're excused. You may leave the proceeding.

Ms. Nicholson, next witness?

MS. NICHOLSON: Your Honor, I am just going to check to see if Ms. Shulte has come back.

THE COURT: Okay.

MS. NICHOLSON: She has. I am going to admit her for the purposes of being sworn in to --

Hi, Ms. Shulte.

THE COURT: Ms. Shulte, we omitted a procedural matter which is important prior to your testimony, which is to swear you in as a witness to tell the truth.

You testified, and so I will ask whether you swear and affirm that the testimony you gave to the Court and the parties was the truth, the whole truth, and nothing but the truth.

THE WITNESS: Yes.

THE COURT: All right.

Mr. Gomberg, did you wish to in any way challenge the taking of the oath after the fact?

M2sncitf Nichols - Direct 1 MR. GOMBERG: No, your Honor. 2 THE COURT: All right. Thank you for your testimony, 3 Ms. Shulte. 4 Ms. Nicholson. MS. NICHOLSON: Thank you. 5 Ms. Shulte, you can leave the room. 6 7 MR. NERIS: I'm sorry. May I leave? 8 THE COURT: Yes, you may. You're excused. 9 MR. NERIS: Okay. Thank you, your Honor. Goodbye. 10 MS. NICHOLSON: Ms. Shulte, you may leave the meeting 11 as well. 12 MS. SHULTE: Thank you. 13 MS. NICHOLSON: The plaintiff now calls Keith Nichols. I am admitting him now to the meeting. 14 15 MR. GOMBERG: Just a moment to grab a glass of water before we swear him in? 16 17 Your Honor, is it all right if I grab a glass of water before we swear him in? 18 19 THE COURT: Yes. 20 KEITH NICHOLS, called as a witness by the Plaintiff, 21 22 having been duly sworn, testified as follows: 23 DIRECT EXAMINATION 24 BY MS. NICHOLSON:

Good morning, Mr. Nichols. How are you?

M2sncitf Nichols - Direct

- 1 A. Good. Thank you. How are you?
- 2 Q. Good. Thank you.
- 3 Are you presently employed?
- 4 A. Yes.
- 5 | Q. By whom are you employed?
- 6 A. LoanCare LLC.
- 7 Q. And how long have you been employed by LoanCare LLC?
- 8 | A. Since September 2019.
- 9 Q. And prior to working for LoanCare LLC, did you work for any other servicing entities?
- 11 A. I did.
- 12 | Q. Who did you work for?
- 13 A. Sure. Bank of America National Association.
- 14 | Q. For how many years did you work for Bank of America?
- 15 A. A little shy of ten years.
- 16 | Q. Okay. What is your title with LoanCare?
- 17 A. Litigation resolution specialist.
- 18 Q. As a litigation resolution specialist, what are your daily
- 19 | obligations and routines?
- 20 A. Yeah, sure. I'm assigned to a portfolio of contested
- 21 | foreclosure matters mostly, work with assigned counsel to
- 22 provide information from systems, work toward case resolution,
- 23 | and I'm authorized to give testimony in matters like today.
- 24 | Q. Okay. Are you fully familiar with LoanCare's servicing
- 25 practices and procedures?

M2sncitf Nichols - Direct

- 1 | A. Yes.
- 2 | Q. Are you fully familiar with LoanCare's records and
- 3 recordkeeping systems?
- 4 A. Yes.

9

10

11

12

13

14

15

16

17

- 5 Q. What are those systems?
- 6 A. Certainly. There are a few.

7 The electronic system for day-to-day loan maintenance 8 is called MSP.

There is an image site which houses the images of the loan-related documents. That is called AIQ.

There is a system that kind of puts into -- excuse me, a compilation the information from the MSP system. That system is called DLV.

And, lastly, there is a system used for the steps for foreclosure, different attorney processes, communication related to those types of matters, called LPS.

- Q. Did you receive training in these systems?
- 18 | A. I did.
- 19 Q. And what did that training consist of?
- A. Sure. There was a classroom, sitdown type teacher-led training as well as side-by-side and just various on-the-day
- 22 | job learning, trainings throughout the years.
- Q. Can you retroactively change anything in those systems that
- 24 you just mentioned?
- 25 A. Not that I am aware, no.

Nichols - Direct

- 1 | Q. And can you retroactively add anything into those systems?
 - A. The same. Not that I am aware, no.
- 3 | Q. Can you delete any records or notes within those
- 4 | recordkeeping systems?
- 5 A. Cannot delete a previously made entry, no.
- 6 Q. Okay. I am going to show you the screen I am going to
- 7 share now. Can you see the document that's on the screen right
- 8 now?

- 9 A. At the moment, no. I still see just the normal --
- 10 | Q. Can you see what is on the screen right now?
- 11 A. I see the trial exhibit folder, no one particular exhibit
- 12 | yet.
- 13 | Q. How about now? What do you see on your screen?
- 14 A. Yes. I see the LoanCare screen print for the acquisition
- 15 of the -- of a loan.
- 16 | Q. Okay. Now, what is LoanCare's relationship to CIT, the
- 17 plaintiff in this action?
- 18 A. Sure. LoanCare is the mortgage loan servicing -- servicer,
- 19 excuse me.
- 20 | Q. As the servicer, what are your duties and responsibilities?
- 21 | A. Sure. It's kind of the day-to-day system, collecting
- 22 payments, customer service, tracking money that goes in,
- 23 | tracking money that goes out, paying any types of escrow,
- 24 | handling borrower communication.
- 25 | Q. Okay. Now, can you identify the document that is on your

M2sncitf Nichols - Direct

- 1 | screen?
- 2 A. I can. This is a copy of LoanCare's system of record as
- 3 relates to the promissory note for the subject mortgage here.
- 4 | Q. What system is this located in?
- 5 A. Sure. The MSP system.
- 6 Q. And do you have access to this system?
- 7 | A. Yes, I do.
- 8 | Q. And who provided this screen shot?
- 9 | A. LoanCare.
- 10 | Q. Okay. And is this screen maintained in the ordinary course
- 11 | of LoanCare's business?
- 12 | A. Yes, it is.
- 13 | Q. And is this screen created in the ordinary course of
- 14 | LoanCare's business?
- 15 | A. Yes.
- 16 | Q. And is this, the information in this screen created at or
- 17 | near the information that it depicts occurred?
- 18 | A. Yes, it is.
- 19 MR. GOMBERG: Objection, your Honor, which information
- 20 | that it depicts? Are you talking about the February of 2020
- 21 | dates? There's also an August 22, 2007, date.
- 22 MS. NICHOLSON:
- 23 BY MS. NICHOLSON:
- 24 | Q. Are each of the entries made at or near the time of
- 25 confirmation of the information in that screen?

M2sncitf Nichols - Direct

A. Yes, they are.

- 2 MR. GOMBERG: And the entry dates you are discussing
- 3 are the ones from 2020? The ones on the left-hand side of the
- 4 printout -- of the screen?
- 5 THE COURT: Mr. Gomberg, Ms. Nicholson is conducting
- 6 the examination. If you have a question, ask the question to
- 7 her not, to the witness.
- 8 MR. GOMBERG: That's exactly who I was asking. I was
- 9 asking Ms. Nicholson just to clarify --
- 10 | THE COURT: Ms. Nicholson, will you clarify.
- 11 MS. NICHOLSON: Certainly. I can clarify with the
- 12 | witness.
- 13 BY MS. NICHOLSON:
- 14 | Q. Is each entry made at or near the time that the information
- 15 | is obtained?
- 16 A. They are, yes.
- 17 \parallel Q. Those would be the dates on the left-hand side. Is the
- 18 | information in this document input by someone with firsthand
- 19 | knowledge of the event or transaction it depicts?
- 20 | A. Yes.
- 21 | Q. And is the information in this screen shot input by
- 22 somebody with a duty to report honestly and accurately within
- 23 | the recordkeeping system?
- 24 | A. Yes.
- 25 | Q. Okay. And is this a true and accurate copy of the

Nichols - Direct

- 1 | electronic record as it is maintained in LoanCare's system?
- $2 \parallel A. \text{ Yes, it is.}$
- 3 | Q. Could you pull up this screen shot today in MSP?
 - A. Yes.

4

5

6

- MS. NICHOLSON: Okay. At this point in time I would like to have admitted into evidence what has been marked as Plaintiff's Exhibit 17.
- 8 MR. GOMBERG: Note my objection, your Honor, please.
- 9 THE COURT: Admitted. Objection noted.
- 10 | (Plaintiff's Exhibit 17 received in evidence)
- 11 BY MS. NICHOLSON:
- 12 Q. Now, Mr. Nichols, what information is contained within this
- 13 screen shot?
- 14 A. Certainly. It is the location and deposit date of the
- 15 | promissory note for the subject property mortgage.
- 16 \parallel Q. When you say deposit note -- excuse me, deposit date, what
- 17 does that mean?
- 18 A. Sure. That's just the terminology used to show when it was
- 19 physically placed into a vault.
- 20 | O. And who is the custodian?
- 21 A. Certainly. It is Deutsche Bank National Trust Company.
- 22 | Q. On behalf of whom?
- 23 A. On behalf of the plaintiff, CIT Bank.
- 24 | Q. Okay. And what is the deposit date, the date that it was
- 25 | placed into default? Into the vault rather. Sorry.

- 1 | A. Certainly. August 22, 2007.
- 2 Q. And who provided this information?
- 3 A. LoanCare provided the screen shot, yes.
- 4 | Q. Thank you. Now I am going to pull up on to the screen what
- 5 has been admitted into evidence as Plaintiff's Exhibit 14.
- 6 Do you recognize this document?
- 7 | A. I do.
- 8 | Q. What do you recognize it to be?
- 9 A. Sure. This is a printout from a system called Track Right,
- 10 which basically, you know, captures and records the mailings
- 11 | for the subject mortgage.
- 12 | Q. Okay. And I am going to show you what has been marked as
- 13 | Plaintiff's Exhibit -- let me see here what we've got.
- 14 Exhibit 10.
- 15 | A. I'm sorry.
- 16 | Q. Mr. Nichols, do you recognize this document? It's been
- 17 | admitted into evidence as Plaintiff's Exhibit 10.
- 18 | A. Yes, I do.
- 19 | Q. What is it?
- 20 | A. So that is a copy of one of the letters that looks like the
- 21 New York 90-day letter, yes.
- 22 | Q. Okay. Are you familiar with the mailing practices and
- 23 procedures of Covius, formerly known as Walz?
- 24 A. Yes.
- 25 | Q. What is the relationship between the servicer and Covius

- 1 | Walz when it comes to mailing of notices?
- 2 A. Certainly. They are the third-party vendor to handle the
- 3 actual physical mailing -- excuse me, the printing and placing
- 4 of the letters to be mailed for the servicer.
- 5 Q. Did you receive any training from Walz or Covius, formerly
- 6 known as Walz?
- 7 A. Yes, I did.
- 8 | Q. When was that training?
- 9 A. Sure. It was December of 2021.
- 10 | Q. Okay. And during that training, did they advise you that
- 11 | their practices had changed over time, or have they always
- 12 | remained the same?
- 13 A. They have been the same and consistent since at least 2011.
- 14 | Q. Okay. Looking at this notice, was this notice mailed in
- 15 one envelope?
- 16 A. Yes.
- 17 | Q. How do you know that?
- 18 A. The entry is returned and captured on Track Right in one
- 19 | PDF form, and that is the practice as far as, you know, getting
- 20 the mailing to them, to send in one envelope.
- 21 | Q. How do you know that each page in this PDF was in one
- 22 | envelope for mailing?
- 23 | A. Sure. So there's a small bar code or RFID on the lower
- 24 | left-hand corner of some of the pages. And then also the fact
- 25 | that it is on that Track Right and in this format, like, so,

Nichols - Direct

- after it's mailed, it's scanned and returned to show basically
 three ways that every page has been sent.
- Q. So would each of these pages exist if they had not been in the envelope?
 - A. In the PDF form, no.
- Q. Okay. And is that true for Plaintiff's Exhibits 11, 12, 13 and 14? I'll show each of them to you in turn.
 - So this is 11. They each have -- what did you refer to it as a code?
- 10 A. I believe like -- RFID, radio frequency identification,
- 11 | RFID code. I believe that's what it is called.
- 12 | Q. And is that what this is here in the left-hand corner?
- 13 | A. Yes.

5

8

- 14 | Q. And that code wouldn't exist if all of those pages hadn't
- 15 been mailed in that one envelope?
- 16 A. That's my understanding, yes. So that was the first-class
- mailing of the 90-day, correct?
- 18 Q. Yes.
- 19 A. Excellent.
- 20 | Q. And then do you recognize this document?
- 21 | A. I do.
- 22 | Q. What do you recognize it to be?
- 23 A. It appears to be the certified mail copy of the notice of
- 24 | intent to accelerate, or the breach letter.
- 25 | Q. And would this have been mailed the same way, by Covius,

5

8

- 1 | formerly known as Walz?
- 2 A. The mailing practice would be the same, yes.
- 3 | Q. And so were all of these pages included in one envelope?
- 4 A. Again, that's my understanding of how they come back, yes.
 - Q. What about this? Exhibit 13? What is this document?
- A. 13, the first-class mailing of the same notice of intent to accelerate, or breach letter.
 - Q. And does it have the same code box on it?
- 9 A. It has a code or a box. I'm not sure if it's the same, but 10 again, the --
- 11 Q. But it is for the same purpose. I mean, not the exact

 12 same --
- 13 A. Yes, purpose. Yes, excuse me. I misunderstood.
- Q. Would all of the pages in this PDF have been mailed in one envelope?
- 16 A. Yes. That's my understanding.
- Q. Okay. Now, when you received your training with Walz
- 18 Covius, can you walk us through what that mailing procedure
- 19 looks like?
- 20 | A. Sure. This was conducted virtually. And it showed the
- 21 | facility in the, you know, either picture form -- basically
- 22 | where -- we were visually able to see the machines and kind of,
- 23 you know, where it starts and what -- and, you know, where it
- 24 ends, which is basically is a machine to a bin, right?
- 25 So the encrypted messages are sent -- the encrypted

- information, excuse me, is sent, turned into a letter. It's physically mailed and placed into a bin.
- 3 | Q. Okay. And you saw all of that happen?
- 4 A. Again, it was more or less pictures of, you know, the
- 5 different events, you know, in a virtual environment. That's
- 6 kind of the best that they had at the time.
- 7 Q. Okay. And, Mr. Nichols, did you -- how is the data
- 8 provided to Walz -- Covius, formerly known as Walz?
- 9 A. Sure. Electronically encrypted.
- 10 | Q. By whom?
- 11 A. The servicer.
- 12 | Q. Okay. So the encrypted information is provided by the
- 13 servicer, and then what happens?
- 14 A. Certainly. Walz has a template preapproved by that
- 15 | particular servicer for the different mailings, and it -- the
- 16 | information is then extracted from the individual loan into the
- 17 form.
- 18 | Q. Okay. And what happens after it's put into that template?
- 19 | A. I'm sorry. I lost you a little bit. Would you mind
- 20 repeating the question, please.
- 21 | Q. Sure. After it's put into that template, what happens
- 22 next?
- 23 | A. Sure. The physical printing of the letter, to be placed
- 24 | into an envelope, and then into a bin to be mailed.
- 25 | Q. So it's placed directly into an envelope and then into a

- 1 | bin to be mailed?
- 2 A. That's my understanding of the process, yes.
- Q. And then what happens after all of that occurs? Once it is
- 4 mailed, what does Walz Covius do?
- 5 | A. Certainly. The return images are sent back to the
- 6 servicer, again, kind of like what I testified before, to show
- 7 | proof that they were mailed, also placed into that Track Right
- 8 | system to kind of track and -- to track, yeah, the mailing of
- 9 | the letters.
- 10 \parallel Q. Now, would these PDFs -- there are 11, 12, 13 and 14 --
- 11 | would they exist in the format that we see if they had not been
- 12 | mailed?
- 13 A. It's my understanding, no. That would not happen.
- 14 | Q. Okay. And would these notices, each one have been mailed
- 15 | in their entirety in one envelope, individually? So, 13 -- 11
- 16 | in one envelope, 12 in one envelope, 13 in one envelope, 14 in
- 17 | one envelope?
- 18 | A. Yes.
- 19 | Q. And they would contain all the information in the PDF
- 20 | according to the practices and procedures of Walz Covius?
- 21 A. Yes. That's correct.
- 22 Q. Thank you.
- I am going to show you what's been marked as
- 24 | Plaintiff's Exhibit 18 for identification purposes.
- Do you recognize this document?

M2sncitf Nichols - Direct

- 1 | A. I do.
- 2 | Q. What do you recognize it to be?
- 3 A. This is a copy of the account history or payment history
- 4 | for the subject mortgage loan.
- 5 | Q. And is this payment history created by LoanCare?
- 6 A. The page I'm staring at, yes.
- 7 | Q. Let me just scroll through.
- Is this document maintained in the ordinary course of LoanCare's business?
- 10 | A. Yes, it is.
- 11 Q. And is this document -- is each entry in this document
- 12 created at or near the time of the event or transaction it
- 13 purports to depict?
- 14 A. Yes.
- 15 | Q. What are the transactions that it depicts?
- 16 A. Certainly. Some of them are, you know, payments, late
- 17 | payments, escrow advances, corporate advances, just to name a
- 18 | few, but the descriptions are pretty well defined in this
- 19 product -- yes, they are.
- 20 | Q. Okay. Now, is this document maintained in LoanCare's
- 21 records?
- 22 | A. Yes, it is.
- 23 | O. Where is it maintained?
- 24 | A. Certainly. It is maintained in the DLV system as well as
- 25 | the AIQ image system.

Nichols - Direct

- Q. And are the entries into this account history made by somebody with firsthand knowledge of each entry as it is made?
- 3 A. Yes, they are.
- Q. And are the entries in this document created by somebody with a duty to report honestly and accurately within the
 - ∥ A. Yes.

6

7

8

- MR. GOMBERG: Objection, your Honor.
- 9 How does he know this?

recordkeeping system?

- THE COURT: Ms. Nicholson, would you lay the foundation for the question.
- MS. NICHOLSON: I'm sorry, your Honor.
- 13 BY MS. NICHOLSON:
- Q. Each entry -- Mr. Nichols, is each entry into an account history made by an employee of LoanCare?
- 16 A. Yes.
- Q. And is that employee -- does that employee have a duty to report honestly and accurately within LoanCare's recordkeeping
- 20 | A. Yes.

system?

- Q. And is this a true and accurate copy of the account history as it is maintained by LoanCare?
- 23 | A. It is, yes.
- Q. Can you access this account history currently in your system?

M2sncitf Nichols - Direct

1 | A. Yes.

5

7

8

- 2 Q. And have you previously reviewed this account history in
- 3 relation to this loan?
- 4 A. Yes, I have.
 - Q. And who provided this account history?
- 6 A. LoanCare did.
 - MS. NICHOLSON: At this point in time I would like to admit as a business record into evidence what has been marked as Plaintiff's Exhibit 18.
- 10 MR. GOMBERG: Objection. Lack of foundation.
- 11 THE COURT: Overruled. The exhibit is admitted.
- 12 (Plaintiff's Exhibit 18 received in evidence)
- MS. NICHOLSON: Thank you.
- 14 BY MS. NICHOLSON:
- Q. Mr. Nichols, how do you know that this account history
- 16 relates to this loan?
- 17 A. Certainly. The identifying marks in the upper left-hand
- 18 corner, as well as the top side, right? So it's the account
- 19 | number for the subject mortgage loan as well as the borrower
- 20 name, property address.
- 21 | Q. Okay. And is LoanCare's account or loan number different
- 22 | from CIT's loan number?
- 23 A. I believe it is, yes.
- 24 | Q. Okay. Now, when you are looking at this document, what is
- 25 | the borrower's name?

2

3

4

5

6

9

10

11

- 1 A. Certainly. Ramon Neris.
 - Q. And what is the default date? At what point did the loan go into default?
 - A. Certainly.
 - MR. GOMBERG: Objection. Your Honor, what is his basis for that knowledge?
- 7 MS. NICHOLSON: That's what he's going to testify to 8 right now.
 - MR. GOMBERG: He's going to testify as to the answer, but not as the basis of what he knows and how he knows it to be.
- MS. NICHOLSON: From the document.
- THE COURT: The document has been admitted, and the document presumably is the basis for his knowledge.
- MR. GOMBERG: Let's see what it says on the document.
- 16 Q. Mr. Nichols, what is the default date on this loan?
- A. Certainly. If you wouldn't mind scrolling down to, I think it's -- one more page, please. I will just double check and
- 19 verify. You can stop right about there, I believe. So the
- 20 payment is due for June 1, 2017.
- 21 | Q. How do you know that?
- 22 | A. Certainly. I believe it says it at the top of the screen
- 23 | now that I think of it, but I was also looking for the last
- 24 | made payment, which was May 15, 2017, which shows, after credit
- of the same, that the account is not due for 6/1/2017. My

- 1 apologies for the scrolling through the pages there.
- 2 | Q. No, no. That's -- so there's -- it's within the account
- 3 | history itself as well as on that first page it states it?
- 4 A. If you look at the very top, and I apologize for not going
- 5 | there in the first place, it is the third box down on the left,
- 6 | due date 6/1/2017.
- 7 Q. Okay. And after that point in time monthly payments were
- 8 | no longer being received?
- 9 A. That is correct.
- 10 | Q. Thank you. Mr. Nichols, can you identify this document?
- 11 A. I can. It's a copy of the -- it is labeled as a payoff,
- 12 | paydown quote information, but it's basically the judgment
- 13 | figures used for -- to calculate the amounts due and owing.
- 14 | Q. Okay. And is this document created in the ordinary course
- 15 | of LoanCare's business?
- 16 | A. Yes, it is.
- 17 | Q. And what is the purpose of this document?
- 18 A. To provide the figures needed for the judgment, to prepare
- 19 | the judgment figures.
- 20 | Q. Is it used for any other purpose?
- 21 A. It could be used if a borrower were to request a payoff of
- 22 | the mortgage loan. That would be another use.
- 23 | Q. And is this document maintained in the ordinary course of
- 24 | LoanCare's business?
- 25 A. Yes, it is.

- 1 | Q. And where is it maintained?
- 2 A. Certainly. In the DLV system as well as the AIQ system.
- 3 Q. And if you pulled up the loan in your system today, could
- 4 | you pull up this record?
- 5 A. Yes, I could.
- 6 Q. And is the information contained within this document
- 7 created by somebody with firsthand knowledge of what is due and
- 8 | owing?
- 9 | A. Yes.
- 10 | Q. And is this document created by somebody with a duty to
- 11 report honestly and accurately within the recordkeeping system
- 12 | at LoanCare?
- 13 | A. Yes.
- 14 | Q. And is this a true and accurate copy of the electronic
- 15 | record as it is maintained by LoanCare in the two systems you
- 16 referred to?
- 17 | A. Yes.
- 18 Q. So, if you pulled up this record, it would look exactly
- 19 | like this in your system today?
- 20 A. Yes. That would be correct.
- 21 MS. NICHOLSON: At this point in time I would like to
- 22 | move into evidence what has been marked as Plaintiff's Exhibit
- 23 | 19 as a business record.
- MR. GOMBERG: Objection, your Honor.
- MS. NICHOLSON: I'm sorry. I couldn't hear you.

1	MR. GOMBERG: Objection, your Honor.
2	THE COURT: What is the nature of your objection?
3	MR. GOMBERG: Lack of foundation to describe this
4	document. Unless the witness is being introduced as an expert
5	as to these documents, he does not sufficiently state his
6	personal knowledge of having of anybody else inputting any
7	data into it, and it does not meet the business record
8	exception.
9	MS. NICHOLSON: He does not have to have personal
10	knowledge for a business record. That's the entire point of a
11	business record, is that it is a record maintained by the
12	business, created, maintained, and entered by somebody with a
13	duty to report honestly and accurately. Each business record
14	would not have been input by Mr. Nichols himself.
15	THE COURT: I'm sorry. Admitted.
16	The objection has been noted.
17	(Plaintiff's Exhibit 19 received in evidence)
18	MR. GOMBERG: Is it overruled?
19	THE COURT: Objection overruled.
20	The document is admitted.
21	MS. NICHOLSON: Thank you.
22	BY MS. NICHOLSON:
23	Q. Mr. Nichols, do you know what this document how do you
24	know that it relates to this loan?

A. Again, the loan number as well as the other identifying

- information at the top in the box, borrower name, property address.
- 3 | Q. What is the borrower's name?
- 4 A. Certainly. Ramon Neris.
- 5 | Q. And the property address?
- 6 A. 64 Clinton Place, Bronx, New York 10453.
- 7 | Q. And is this default date on this document?
- 8 | A. Yes, it is.
- 9 0. What is that default date?
- 10 | A. 6/1/2017.
- 11 | Q. And what is the total principal balance due and owing?
- 12 A. Certainly. \$613,452.36.
- 13 Q. What is the total interest amount due and owing?
- 14 A. Interest \$62,042.85.
- 15 | Q. And that was calculated at what interest rate?
- 16 A. Certainly. It is 3 percent.
- 17 | Q. How much was -- is due and owing for escrow advances?
- 18 A. \$38,452.64.
- 19 Q. And what are the escrow advances?
- 20 A. Certainly. Homeowner's insurance and property taxes that
- 21 have been advanced on behalf of the property.
- 22 | Q. Thank you. I am now going to show what has been marked for
- 23 | identification purposes as Plaintiff's Exhibit 20.
- 24 Mr. Nichols, do you recognize this screen?
- 25 | A. Yes, I do.

- 1 | Q. What do you recognize it to be?
- 2 | A. Certainly. So this is the screen print of the day-to-day
- 3 mortgage loan servicing system record, the MSP system. So this
- 4 | is a business record screen shot -- excuse me -- of that, that
- 5 system for this particular mortgage, mortgage loan.
- 6 Q. Is this screen created in the ordinary course of LoanCare's
- 7 | business?
- 8 | A. Yes, it is.
- 9 Q. And is this screen maintained in the ordinary course of
- 10 | LoanCare's business?
- 11 | A. Yes.
- 12 | Q. And if you went into the system today, is this a true and
- 13 | accurate copy of the electronic record as it is maintained?
- 14 A. It would be correct and the same, yes.
- 15 \parallel Q. And is this doc -- is the information in this document
- 16 | input by somebody with a duty to report honestly and accurately
- 17 | within the recordkeeping system at LoanCare?
- 18 | A. Yes.
- 19 Q. Is the information that is in this screen shot input with
- 20 somebody with firsthand knowledge of the amounts that are due
- 21 and owing on this loan?
- 22 A. Yes.
- 23 | Q. And who provided this screen shot?
- 24 A. LoanCare LLC.
- 25 MS. NICHOLSON: At this point in time I would like to

M2sncitf Nichols - Direct

1 move into evidence what has been marked as Plaintiff's Exhibit 2 20?

THE COURT: Mr. Gomberg.

MR. GOMBERG: Note my objection.

THE COURT: Objection overruled.

The document is admitted.

(Plaintiff's Exhibit 20 received in evidence)

BY MS. NICHOLSON:

3

4

5

6

7

8

- Q. Mr. Nichols, looking at this screen shot, how do you know
- 10 | that it relates to this loan?
- 11 A. Borrower name and loan number.
- 12 | Q. And where are those located?
- 13 A. Certainly. Upper left-hand corner.
- 14 Q. And what is the principal balance due and owing?
- 15 | A. Certainly. It's \$613,452.36.
- 16 | 0. And the amount of the interest?
- 17 A. \$62,042.85.
- 18 \parallel Q. What is the interest -- what are the dates the interest
- 19 | runs from and to?
- 20 A. Certainly. From May 1, 2017, to today's date, February 28,
- 21 | 2022.
- 22 | Q. At an interest rate of what?
- 23 | A. 3 percent.
- 24 | Q. What is the escrow advance for this loan?
- 25 A. \$38,452.64.

- 1 | Q. Thank you. Mr. Nichols, can you identify this document?
- 2 A. Yes, I can.
- 3 Q. -- that's been marked as Plaintiff's Exhibit 21?
- 4 A. I'm sorry. Yes, I can.
- 5 | Q. What can you identify it to be?
- 6 A. Certainly. Similarly to the last exhibit, this is a screen
- 7 | print of LoanCare's mortgage servicing system of record, the
- 8 day-to-day system, MSP. This is capturing the fees and the per
- 9 diem interest for the subject mortgage loan.
- 10 | Q. Is this screen shot created in the ordinary course of
- 11 | LoanCare's business?
- 12 | A. Yes.
- 13 | Q. And is this screen shot maintained in the ordinary course
- 14 | of LoanCare's business?
- 15 | A. It is, yes.
- 16 Q. And is this information in this exhibit -- or, sorry, in
- 17 | this business record, is it input by somebody with a duty to
- 18 report honestly and accurately within the recordkeeping system?
- 19 A. Yes.
- 20 | Q. And is it created by somebody with firsthand knowledge of
- 21 | the figures that are in this screen shot?
- 22 A. Yes.
- 23 | Q. And is this a true and accurate copy of the electronic
- 24 | record as it is maintained by LoanCare?
- 25 A. Yes, it is.

M2sncitf Nichols - Direct

MS. NICHOLSON: At this point in time I would like to move into evidence what has been marked as Plaintiff's Exhibit 21?

MR. GOMBERG: Objection.

THE COURT: Mr. Gomberg?

MR. GOMBERG: Objection.

THE COURT: Objection overruled.

The document is admitted.

(Plaintiff's Exhibit 21 received in evidence)

10 BY MS. NICHOLSON:

1

2

3

4

5

6

7

8

9

- Mr. Nichols, looking at this screen shot, how do you know
- it relates to this loan? 12
- 13 The loan number in the upper left-hand conner. Α.
- 14 Is that LoanCare's number? Q.
- Yes, it is. 15 Α.
- Okay. What is the per diem interest rate on this loan? 16 0.
- 17 Certainly. The amount is \$35.24. Α.
- That's based on an interest rate of what? 18 Q.
- 19 3 percent. Α.
- 20 MS. NICHOLSON: Thank you.
- 21 No further questions, your Honor.
- 22 THE COURT: Mr. Gomberg?
- 23 MR. GOMBERG: If Ms. Nicholson can share the ability
- 24 to share the screen.
- 25 MS. NICHOLSON: Oh, yes. Sorry.

Nichols - Cross

- 1 You should be able to now.
- 2 CROSS EXAMINATION
- 3 BY MR. GOMBERG:
- 4 | Q. Mr. Nichols, do you see my screen here showing you Exhibit
- 5 | 17?
- 6 A. Yes.
- 7 | Q. Taking a look at Exhibit 17, do you see any entries prior
- 8 to February 14, 2020?
- 9 A. I'm sorry. The connection broke just a little bit. Do you
- 10 | mind asking the question again, please, sir.
- 11 | Q. Sure. When looking at Exhibit 17 -- can you hear me all
- 12 | right?
- 13 A. Yes, now I can. Thank you.
- 14 | Q. Quite all right. When looking at Exhibit 17 in front of
- 15 | you here, do you see any entries prior to February 14, 2020?
- 16 A. Yes.
- 17 | Q. Where do you see the prior entries?
- 18 A. There is a prior entry noted February 13, 2020.
- 19 | Q. Absolutely. Do you see any entries noted prior to February
- 20 | 13, 2020?
- 21 | A. I do not.
- 22 | Q. All right. Are there additional documents that would show
- 23 entries on this program on this printout continuation that
- 24 | would be prior to the February 13, 2020?
- 25 A. I do not know.

Nichols - Cross

- Q. The February 13, 2020, notation, it's -- can you please just read for the record what it says.
- A. Certainly. It says, "Please provide date CIT took possession of the note."
- Q. And the notation to the left of that is MDA. Is that who made the input? That would be the initial?
- 7 A. That's correct.
- 8 Q. So is it fair to say that the notation, the input on
- 9 February 14, 2020, was not made at the time of the deposit date
- 10 of the note?
- 11 A. I don't understand the question. Sorry, sir.
- 12 | Q. Sure. The deposit date listed on February 14, on the
- 13 | notation of February 14, 2020, it says deposit date August 22,
- 14 | 2007, is that correct?
- 15 A. The February 14, 2020, notation states that the deposit --
- 16 yes. The one on the 14th states that the deposit date was
- 17 | 8/22/2007.
- 18 Q. Right. So that notation was made on February 14, 2020,
- 19 | correct?

- 20 A. That's what this system captures and communicates, yes.
- 21 | Q. Are there any prior notations that would show a deposit
- 22 date made at or around the time of the alleged August 22
- 23 deposit date -- August 22, 2007, deposit date?
- 24 A. I do not know.
 - Q. You stated there is a loan number that is included on this

M2sncitf Nichols - Cross

1 | printout?

- 2 A. There is a loan number. Upper left-hand corner, yes, sir.
- 3 | Q. Is that the loan number ending in 3903?
- $4 \parallel A. \text{ Yes, sir.}$
- 5 Q. Are you aware of any -- is that the loan number used by CIT
- 6 Bank LoanCare? Somebody else?
 - A. This is the LoanCare loan number.
- 8 Q. And when LoanCare provides for any notices, is this the
- 9 loan number that would be used to note the loan number?
- 10 A. I am not sure I understand that question. Do you mind
- 11 repeating it, please.
- 12 | Q. Sure. You previously stated that you are aware of the
- 13 | mailing practices and procedures for LoanCare, correct?
- 14 A. LoanCare through the third-party vendor Walz, whom CIT Bank
- 15 used, yes.
- 16 Q. Right. So my question is, is this loan number the loan
- 17 | number that's used when the -- as you previously said,
- 18 encrypted message sent from LoanCare to the third-party
- 19 servicer, including the information which is then transcripted
- 20 | into the third-party service, subservicer to create their
- 21 | notices, is this the loan number that is used to -- when
- 22 | sending those encrypted messages, regarding this loan?
- 23 | A. By -- if you're saying by LoanCare LLC, yes.
- 24 | Q. And does not -- who sends information regarding loans to
- 25 the subservicer for creation of any notices regarding this,

Nichols - Cross

- 1 | this mortgage?
- 2 A. Maybe I am misunderstanding your question. You are asking
- 3 who sends information to the subservicer? I'm sorry. Would
- 4 you mind rephrasing, please, sir?
- 5 Q. Sure. Absolutely. As a reminder, your position, is -- you
- 6 are employed by LoanCare, is that correct?
- 7 | A. Yes, sir.
- 8 Q. And what is your position? Your title?
- 9 A. Certainly. Litigation resolution specialist.
- 10 | Q. And I -- maybe this was asked before. If it was, I
- 11 apologize. But can you at least -- specify what your duties
- 12 were and what your -- what your duties are as litigation
- 13 | specialist?
- 14 A. Yes, I can. Again, assigned to a portfolio of contested
- 15 | foreclosure matters, you know, work with counsel to provide
- 16 information needed to basically, you know, prosecute the
- 17 | foreclosure. I'm also authorized to give testimony, you know,
- 18 as a corporate representative for today.
- 19 Q. So, as part of litigating a foreclosure matter, there are
- 20 condition precedent notices that are required, is that correct?
- 21 | A. Yes.
- 22 \parallel Q. Such as the 90-day notice, the 30-day notice, is that
- 23 || right?
- 24 A. In the state of New York that's my understanding, yes.
- 25 | Q. All right. So my question going back to the loan number

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Nichols - Cross

is, whether this is the loan number that is provided from LoanCare to -- who I believe you noted as the subservicer for creation of these notices with regards to potential litigation? I don't remember saying subservicer before. If I had, LoanCare is the subservicer for, you know, this mortgage loan, this CIT Bank plaintiff loan. Information sent from LoanCare as the servicer at the time LoanCare is servicing the loan would contain the loan number that you see in the upper left-hand corner. Hopefully that answers what you are asking. Q. Yeah. My apologies on the subservicer language. remind me, the company that I guess LoanCare hires to do its mailings, what is the name of that, so I can refer to it? Certainly. It is known as Covius, formerly Walz, W-a-l-z. Α. Q. So just to clarify, when -- does LoanCare provide information --MS. NICHOLSON: Objection. Relevance. The mailings were done by CIT as was previously testified not by LoanCare. THE COURT: Mr. Gomberg, I'm failing to see the relevance and the purpose and materiality of this line of questioning. MR. GOMBERG: Then I will ask this, if that's the case.

BY MR. GOMBERG:

Q. Mr. Nichols, do you have -- you previously stated that you

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Nichols - Cross

have information about the mailing practices, that you are aware of the mailing practices and procedures of Covius, formerly known as Walz, is that correct? I have been trained on that, yes. Α. Well, what is your -- but you have not been trained as to CIT Bank's mailing practices and procedures, is that correct? It is my understanding that mailing practices and procedures of Covius Walz incorporates other servicers, one of which being CIT Bank and, therefore, the training is basically the same or -- it is the same I am told. Excuse me. It is mv understanding that it is the same based off of that. me. Have you taken any -- have you received any training as to Ο. CIT Bank's mailing practices and procedures? Any classes? Α. Again, as so far as they have used Walz, they are the same. It is my understanding that they are the same. MR. GOMBERG: So if that is the case, your Honor, my line of questioning is to request what information was being input by Covius, formerly Walz, and what loan number was used for them to create their notices, whether it was this notice, this loan number that we are seeing at the top left of the screen or something else. THE COURT: Again, Mr. Gomberg, what relevance, what importance and materiality does the answer to that question

have to the issues that are at stake in this litigation?

Nichols - Cross

MR. GOMBERG: Sure.

So one the requirements pursuant to the 90-day notice, the 1304, RPAPL 1304 is to provide knowledge of mailing practices and procedures to prove that the notices, the 90-day notice, the condition precedent notice, the 30-day notice were mailed, that they were actually mailed by the first-class mailing as well as certified mailing.

If the mailings that are done do not include information that is relevant to the loan necessarily -- in other words, a completely different loan number is included on the 90-day notice, on the 30-day notice, that does not provide notice to the borrower.

So I am trying to attempt to figure out which loan number is used from which of these, servicer to subservicer to Covius, formerly known as Walz, to provide the notations that are included in the 90-day notice and the 30-day notice.

MS. NICHOLSON: Notices were mailed by CIT, not LoanCare. The prior witness testified to the fact that the notices were done prior to LoanCare becoming the subservicer.

Ms. Shulte testified to the mailing practices and procedures of CIT, identified their loan number on the documents, and Mr. Nichols has only testified as to the Walz Covius mailing practices and procedures.

MR. GOMBERG: You are saying that they are the same, that they used Covius, formerly known as Walz, to mail the

1	notices that CIT Bank provides the information for?
2	MS. NICHOLSON: That's what the previous witness
3	testified to, that CIT provides the information, and then
4	Mr. Nichols testified to what happens once Walz Covius gets the
5	information.
6	MR. GOMBERG: So now I am trying to figure just to
7	confirm whether the witness will tell me the same thing,
8	because these loan numbers do not match up, as is clearly seen.
9	MS. NICHOLSON: Again, the notices, when they were
10	mailed, the servicing is with CIT, as was already testified to.
11	MR. GOMBERG: But the mailings were done by Covius,
12	formerly known as Walz.
13	MS. NICHOLSON: As vendor for CIT, not vendor for
14	LoanCare.
15	MR. GOMBERG: So then
16	THE COURT: Mr. Gomberg, I am going to
17	MR. GOMBERG: he can answer the question.
18	THE COURT: Mr. Gomberg, I am going to rule that this
19	has been asked and answered.
20	Proceed.
21	THE COURT: Ms. Nicholson?
22	MS. NICHOLSON: Yes.
23	THE COURT: Anything else?
24	MR. GOMBERG: I'm sor
25	MS. NICHOLSON: Not from me, your Honor.

Nichols - Cross

- 1 MR. GOMBERG: I am almost done, your Honor. 2 THE COURT: Mr. Gomberg.
- 3 MR. GOMBERG: I'm almost done, your Honor. I was just 4 reviewing the count here.

5 BY MR. GOMBERG:

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- Q. Mr. Nichols, are there any notations of any other loan numbers on any of the documents that you reviewed for us today, including Exhibit 17, Exhibit 18, Exhibit 19, Exhibit 20 and Exhibit 21, is there any other loan number other than the loan number ending in 3903 included in any of these documents? You can direct me to show you any of the documents that you -- as you request?
- A. No problem. I do not recall seeing another loan number on those exhibits that you have mentioned, no.
- Q. You previously noted something about a breach letter. Can you clarify what a breach letter is. I just need you to clarify whether it is a 90-day or 30-day or something -- or something else?
- A. Certainly. I apologize if I didn't make it clear. Usually in my testimony I would say that it is a notice of intent to accelerate, or commonly known a breach letter. Excuse me if that was not communicated before. My apology.
- Q. What we're looking at here is Exhibit 13. Which of the notices is this? You can direct me to go up or down or anything?

Nichols - Cross

- A. This is not the New York 90-day letter. So this is the letter sent out pursuant to the mortgage for -- concerning intent of acceleration.
- 4 \parallel Q. So -- so it is a 30-day notice, the 30-day default notice?
- 5 A. Again, I wanted to refrain from any commonly used frame --
- 6 terms to avoid questions like the one before with the breach.
- 7 So -- but, yes, all those would be kind of in that bucket, yes.
 - Q. All right. Understood. This loan number that's seen as
- 9 Exhibit 13, do you -- have you seen that loan number before?
- 10 | A. I have.

- 11 Q. Where did you see that loan number?
- 12 A. In preparation for, you know, today's appearance, looking
- 13 at these documents, the prior servicer, right?
- 14 Q. Well, you tell me. Where did you see this loan number?
- 15 A. I'm sorry. From the prior servicer. The "right" was not
- 16 supposed to be there. I apologize, sir, and your Honor.
- 17 | Q. From CIT Bank or somebody else?
- 18 A. CIT bank.
- 19 Q. Do you know what document you may have seen this loan
- 20 | number on in your preparation for today's testimony?
- 21 A. I wasn't honing in on it, but I did notice that there was a
- 22 | difference, again, because it was a different servicer on the
- 23 exhibits for today where it was contained, yes.
- 24 | Q. Do you know if the loan number that is on the documents
- 25 LoanCare keeps are -- is the same loan number that is included

Nichols - Cross

- 1 | in the note for this file?
- 2 \parallel A. I am not sure I understand that question. Would you mind
- $3 \parallel \text{rephrasing it.}$
- 4 Q. Let me lay a foundation for it. Did you review -- have you
- 5 had an opportunity to review the mortgage note for this matter?
- 6 A. I looked at the mortgage note, yes, sir. You mean -- I'm
- 7 sorry. The promissory note, right?
- 8 Q. Yes, the promissory note, exactly?
- 9 | A. Yes, sir.
- 10 | O. I'm not --
- 11 A. Yes, sir, I did.
- 12 | Q. You did have --
- 13 A. I'm sorry. If there is a question, it broke up. I
- 14 apologize, sir.
- 15 | Q. So you did have an opportunity to review the promissory
- 16 | note prior to today's testimony, correct?
- 17 A. Yes, sir, I did, yes.
- 18 | Q. Are you aware whether the loan number used by LoanCare is
- 19 | included on the promissory note or any of its allonges?
- 20 | A. I did not see that. Again, LoanCare did not start
- 21 servicing this until 2018, which was, you know, well after the
- 22 promissory note was signed at origination.
- 23 Q. How about this loan number by CIT Bank, the one ending in
- 24 | 2454? Was that noted on any of the documents, the promissory
- 25 | note or any of the allonges?

Nichols - Cross

1 MS. NICHOLSON: Objection.

A. I wasn't --

THE COURT: Mr. Gomberg, I will allow the answer and let's move on. Again we're getting either repetitive or cumulative.

- A. Certainly. Mr. Gomberg, I was not isolating part of my review to that particular loan number ending in 2454, so I do not remember -- I did not look for that correlation or for it to appear on that document. So I can't answer it.
- Q. Okay. You previously testified as to the -- I believe it was this document, Exhibit 11, 90-day notice, among others, that all of the documents in this exhibit were mailed with one envelope, is that correct?
- A. Yes.
 - Q. All right. As litigation specialist -- apologies if I misstated your title -- are you aware of the requirement to have -- strike that.

mailing 90-day notices with regards to what notices specific language is included within the 90-day RPAPL 1304 notice?

A. I am not part of, you know, the formulation of that language. Again, it is my understanding that there is -- it is on file with the company that will -- Covius -- that will print and handle the physical mailing of these, so I -- I do not know the language. I am not in that loop so to speak.

Currently what is your company's practice as to

- M2sncitf Nichols - Redirect 1 Are you aware whether LoanCare's business practices with regards to 90-day notices have change within the past, since 2 3 the start of this action? I am not aware of any changes or basically what the 4 5 language currently is. 6 MR. GOMBERG: One second, your Honor. I believe 7 that's it. Just to -- that is all I have, your Honor. THE COURT: Thank you. 8 9 Ms. Nicholson, do you have any further questions? 10 MS. NICHOLSON: Just one question. REDIRECT EXAMINATION 11 BY MS. NICHOLSON: 12 13 Q. Mr. Nichols, in your experience in over a decade in the 14 mortgage servicing business, is it common that when a loan transfers that the servicers, the investors, and each 15 transferee has a different loan number for that loan? 16 17 A. Yes. It is very common. 18 MS. NICHOLSON: Thank you. That is all. 19 20 THE COURT: Thank you. Mr. Nichols, you may exit at 21 this point. 22 THE WITNESS: Am I excused?
- 23 | THE COURT: Yes, your Honor.
- 24 THE WITNESS: Excellent. Thank you, all. Have a
- 25 great day.

1 THE COURT: Thank you. 2 THE WITNESS: Thank you again. 3 THE COURT: Ms. Nicholson, for the purposes of 4 planning ahead and determining what is next, what is your 5 contemplation of any further testimony from any other 6 witnesses? 7 MS. NICHOLSON: Plaintiff rests, your Honor. 8 THE COURT: All right. 9 MR. GOMBERG: The defendant has no witnesses. 10 THE COURT: I hear Ms. Nicholson indicates that the 11 plaintiff rests. 12 Mr. Gomberg, does the defendant intend to present a 13 direct case? 14 MR. GOMBERG: The defendant has no witness, just 15 intending to provide closing. THE COURT: All right. It's 12:20. I will give each 16 17 of you five minutes for closing arguments, and then we will 18 adjourn. THE COURT: Ms. Nicholson. 19 20 MS. NICHOLSON: Your Honor, Mr. Neris confirmed that 21 he did take out a mortgage and that he did stop paying on that 22 mortgage. While he did not know the exact date, he did 23 establish that he did default on the mortgage and the 24 modifications as were shown in plaintiff's exhibits. 25 The testimony of Ms. Shulte and Mr. Nichols confirmed

the existence of the note, the mortgage, the modification, and that Mr. Neris defaulted on this note and modification. The witnesses testified that this plaintiff CIT Bank has been in possession of the original note since prior to commencement of this action.

They have provided business records showing possession of the original note as well as providing the original note.

And it was attached to the summons and complaint since the time that it was attached to the summons and complaint. The witness testified that it was adjusted as a negotiable instrument by CIT Bank as the holder in due course.

Your Honor, the testimony of the witnesses shows that the 90-day and 30-day notices were mailed. Mr. Nichols testified to the practices and procedures of Walz, or Covius, formerly known as Walz; and Ms. Shulte testified to the practices and procedures of CIT Bank in providing the data for those mailings.

The proof that they were mailed was provided with the transaction report as well as with the notices themselves, which would not have been in existence if they had not been mailed.

Additionally, Mr. Nichols testified as to the damages, the unpaid principal balance, the interest, and the escrow amounts that are due and owing as a result of Mr. Neris' default.

The conditions precedent were met. The note and mortgage were testified to, the default was testified to, as were the damages.

Plaintiff has established its case for foreclosure in this action.

Thank you.

THE COURT: Thank you.

Mr. Gomberg.

MR. GOMBERG: Your Honor, in order to meet the burden for a plaintiff foreclosing, they must provide that they have the note, the mortgage as well as the default date; in order to prove the note being in possession, either physical possession or by assignment.

And in this case by physical possession was not proven among other reasons because there was no proof that provided that the allonges were firmly affixed to the note, which is a requirement, clear requirement pursuant to case law, OneWest v. Rodriguez, 161 A.D.3d 715, which is a First Department — first Appellate Division — First Appellate Department case.

Next, the note that was provided, at least the one that was attached to the complaint had notations to it, although it was certified as an original copy, had notations that the loan number was circled. There was also some notation as to IBMOF or other letters that were included on it, which the other note which was provided subsequently that was --

which was the only one that was personally reviewed by any of the witnesses two weeks prior to today's note it does not have notations. In fact, the only notation additionally that it has does have is the voiding of a prior endorsement in blank, which cannot be done by anybody other than the original endorser, let alone after it was already endorsed, and specifically endorsed.

So the endorsements from the original complaint do not line up. There is an endorsement in blank that goes — that CIT Bank uses at its — as its argument for physical possession prior to the commencement of the action. And ever since then that same endorsement in blank was turned to into a specific endorsement showing that — with another endorsement in blank to itself.

The note in this case for numbers of reasons -- for those reasons is unable to meet the standard that's necessary for possession of a note to meet the *prima facie* burden of a foreclosure. Otherwise, the assign -- the loan numbers that were included on the note -- all of the note and all of their allonges have one set of -- one loan number on it, only one loan number. Specifically, that loan number is -- just to be clear here -- ending in 4183.

That loan number of 4183 is included in the original note, in the allonge to the note to OneWest, in the allonge to the note specifically to One -- to -- to CIT Bank as well as in CIT Bank's own allonge to the note that's endorsed in blank.

So CIT Bank created on it own allonge. And on that allonge, it used the loan number ending in 4183.

The reason I bring this up and I harp on it so much, your Honor, is because the notices that were provided, which were also a condition precedent pursuant to 1304 as well as pursuant to contract law for the mortgage, and with the 90-day notice and the 30-day notice, none of those had the same loan number as was included in the note or any of its allonges. There was another note — another loan number purportedly prepared by CIT Bank, and then there was another loan number purportedly prepared by LoanCare.

Again, the point of a notice is to provide the borrower with the note — the 90-day notice, the 30-day notice — provide the borrower of a breach or intent to foreclose on that mortgage. The loan number not being the correct loan number for the mortgage thereby vitiates that ability to provide notice of that mortgage.

That's with regard to the 90-day notice and the 30-day notice being ineffective.

The mailing practices and procedures that were attested to were quite confusing, as it seems to be that CIT Bank was the ones who sent the notice, since the company that was hired, Walz, was only hired in 2018, after the action was commenced.

But notwithstanding, the first witness specifically

testified they did not have any knowledge as to whether the notice was all in one envelope or otherwise. They stated that they — they explicitly stated themselves — they admitted they do not have knowledge of the mailing practices and procedures, which is a clear requirement pursuant to Appellate Division law in New York for proving condition precedent, strict compliance with RPLAP 1304.

And, to be quick, the one additional note we previously discussed prior to this trial is the requirement by <code>Kessler</code> and the new case law, which shows that the notice as provided pursuant 1304(2) relates that the notice has to be in one envelope — each notice provided in the 90-day notice has to be in separate envelopes. Thereby, having the bankruptcy notice and the lender's notice in the same envelope, let alone the same document, is a fatal defect.

Thank you, your Honor.

MS. NICHOLSON: You are muted, your Honor.

THE COURT: Ms. Nicholson, one minute to rebut.

MS. NICHOLSON: Your Honor, the witnesses testified that the loan number changes as the servicer and as the entity changes.

That loan originated with IndyMac, then went to OneWest, then went to CIT. That loan number would change with each of those iterations.

That is nothing unusual. It is extremely common in

the mortgage servicing industry, as both witnesses have testified to. Therefore, the fact that the loan number on the note is not the same as on the notices is completely irrelevant. It is the same loan, and it is the same information.

The -- as far as the 1304 notices, the mailings are concerned, CIT -- the CIT witness testified to CIT's portion of the mailing practices and procedures as they send the data to Walz Covius, who they used as a vendor. Mr. Nichols testified to the fact that the 1304 and the 30-day demand letters on Covius Walz' side, he's been trained by Covius Walz and has seen the facility himself. And he testified as to the mailing practices and procedures once they received that data. Walz Covius was the vendor for both CIT and remains the vendor now for LoanCare. Both servicers have used that vendor.

As for CIT, CIT was both the servicer and the owner of the notes. They then subserviced to LoanCare as of -- after commencement of the within foreclosure action.

The witnesses testified to possession of the original note. The CIT witness confirmed that the note was imaged as of 2007, as did the LoanCare witness with their acquisition screen.

The note was attached to the summons and complaint in the exact same manner that it existed at that time. CIT as the holder of the note in due course with a blank endorsement in a

negotiable instrument, they have the ability to add allonges or endorsements on that document, which they did, and they testified that they did so between 2019 and 2020.

At this point in time, plaintiff rests.

THE COURT: Thank you.

I am going to close the evidentiary portion of this proceeding at this point.

We will hold the determination in abeyance pending the resolution of the issue with which we began, which is the defendants' motion to dismiss the case on the basis of the recent Second Department rulings concerning the statutory notice.

Plaintiff has one week to make a three-page submission.

Within one week of the plaintiff's submission, the defendant may submit a three-page response.

Thank you very much.

If there is nothing else, have a good day, and I will look forward to receiving your follow-up.

Thank you.

MS. NICHOLSON: Thank you, your Honor.

(Adjourned)

1	INDEX OF EXAMINATION														
2	Examination of: Page														
3	STEPHANIE SHULTE														
4	Direct By Ms. Nicholson														
5	Cross By Mr. Gomberg														
6	Redirect By Ms. Nicholson														
7	RAMON NERIS														
8	Direct By Ms. Nicholson														
9	Cross By Mr. Gomberg														
10	KEITH NICHOLS														
11	Direct By Ms. Nicholson														
12	Cross By Mr. Gomberg														
13	Redirect By Ms. Nicholson 131														
	PLAINTIFF EXHIBITS														
14	PLAINTIFF EXHIBITS														
14 15	PLAINTIFF EXHIBITS Exhibit No. Received														
15	Exhibit No. Received														
15 16	Exhibit No. Received 1														
15 16 17	Exhibit No. Received 1														
15 16 17 18	Exhibit No. Received 1														
15 16 17 18	Exhibit No. Received 1														
15 16 17 18 19 20	Exhibit No. Received 1														
15 16 17 18 19 20 21	Exhibit No. Received 1														
15 16 17 18 19 20 21 22	Exhibit No. Received 1														
15 16 17 18 19 20 21 22 23	Exhibit No. Received 1														

1 11	ı	1																					
2 12 <																							
3 13 .45 4 14 .49 5 15 .58 6 16 .60 7 17 .00 8 18 .09 9 19 .113 10 20 .116 11 21 .118 12 .118 15 .66 .17 18 .9 .20 21 .22 23 .24 24 .25	1	11		•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	.40
4 14 <	2	12							•	•	•			•							•		.43
5 15 <	3	13	•			•				•	•	•		•							•		.45
6	4	14							•	•	•	•				•					•		.49
7 17 <	5	15				•		•			•	•						•		•	•		.58
8 18 <	6	16		•	•	•	•	•		•	•	•	•	•		•		•		•	•	•	.60
9	7	17	•							•	•			•									100
10	8	18	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•	•	•	•	109
11	9	19	•						•	•	•			•							•		113
12 13 14 15 16 17 18 19 20 21 22 23 24 25	10	20	•						•	•	•			•									116
13 14 15 16 17 18 19 20 21 22 23 24 25	11	21							•	•	•					•					•		118
14 15 16 17 18 19 20 21 22 23 24 25	12																						
15 16 17 18 19 20 21 22 23 24 25	13																						
16 17 18 19 20 21 22 23 24 25	14																						
17 18 19 20 21 22 23 24 25	15																						
18 19 20 21 22 23 24 25	16																						
19 20 21 22 23 24 25	17																						
19 20 21 22 23 24 25	18																						
 20 21 22 23 24 25 																							
 21 22 23 24 25 																							
 22 23 24 25 																							
232425																							
2425																							
25																							